

# CONVENIENCE TRANSLATION INTO ENGLISH OF INDEPENDENT AUDITOR'S REPORT ON THE BOARD OF DIRECTORS' ANNUAL REPORT ORIGINALLY ISSUED IN TURKISH

To the General Assembly of Pınar Su ve İçecek Sanayi ve Ticaret A.Ş.

# 1. Opinion

We have audited the annual report of Pınar Su ve İçecek Sanayi ve Ticaret A.Ş. (the "Company") for the 1 January - 31 December 2021 period.

In our opinion, the financial information and the analysis made by the Board of Directors by using the information included in the audited financial statements regarding the Company's position in the Board of Directors' Annual Report are consistent and presented fairly, in all material respects, with the audited full set financial statements and with the information obtained in the course of independent audit.

# 2. Basis for Opinion

Our independent audit was conducted in accordance with the Independent Standards on Auditing that are part of the Turkish Standards on Auditing (the "TSA") issued by the Public Oversight Accounting and Auditing Standards Authority ("POA"). Our responsibilities under those standards are further described in the Auditor's Responsibilities in the Audit of the Board of Directors' Annual Report section of our report. We hereby declare that we are independent of the Company in accordance with the Ethical Rules for Independent Auditors (including Independence Standards) (the "Ethical Rules") and the ethical requirements regarding independent audit in regulations issued by POA that are relevant to our audit of the financial statements. We have also fulfilled our other ethical responsibilities in accordance with the Ethical Rules and regulations. We believe that the audit evidence we have obtained during the independent audit provides a sufficient and appropriate basis for our opinion.

# 3. Our Audit Opinion on the Full Set Financial Statements

We expressed an unqualified opinion in the auditor's report dated 1 March 2022 on the full set financial statements for the 1 January - 31 December 2021 period.

# 4. Board of Director's Responsibility for the Annual Report

Company management's responsibilities related to the annual report according to Articles 514 and 516 of Turkish Commercial Code ("TCC") No. 6102 and Capital Markets Board's ("CMB") Communiqué Serial II, No:14.1, "Principles of Financial Reporting in Capital Markets" (the "Communiqué") are as follows:

- a) to prepare the annual report within the first three months following the balance sheet date and present it to the general assembly;
- b) to prepare the annual report to reflect the Company's operations in that year and the financial position in a true, complete, straightforward, fair and proper manner in all respects. In this report financial position is assessed in accordance with the financial statements. Also in the report, developments and possible risks which the Company may encounter are clearly indicated. The assessments of the Board of Directors in regards to these matters are also included in the report.

- c) to include the matters below in the annual report:
  - events of particular importance that occurred in the Company after the operating year,
  - the Company's research and development activities,
  - financial benefits such as salaries, bonuses, premiums and allowances, travel, accommodation and representation expenses, benefits in cash and in kind, insurance and similar guarantees paid to members of the Board of Directors and senior management.

When preparing the annual report, the Board of Directors considers secondary legislation arrangements enacted by the Ministry of Trade and other relevant institutions.

# 5. Independent Auditor's Responsibility in the Audit of the Annual Report

Our aim is to express an opinion and issue a report comprising our opinion within the framework of TCC and Communiqué provisions regarding whether or not the financial information and the analysis made by the Board of Directors by using the information included in the audited financial statements in the annual report are consistent and presented fairly with the audited financial statements of the Company and with the information we obtained in the course of independent audit.

Our audit was conducted in accordance with the TSAs. These standards require that ethical requirements are complied with and that the independent audit is planned and performed in a way to obtain reasonable assurance of whether or not the financial information and the analysis made by the Board of Directors by using the information included in the audited financial statements in the annual report are consistent and presented fairly with the audited [consolidated] financial statements and with the information obtained in the course of audit.

PwC Bağımsız Denetim ve Serbest Muhasebeci Mali Müşavirlik A.Ş.

ORIGINAL COPY ISSUED AND SIGNED IN TURKISH

Serdar İnanç, SMMM Partner

Istanbul, 1 March 2022

# PINAR SU VE İÇECEK SANAYİ VE TİCARET A.Ş.

FINANCIAL STATEMENTS
AT 1 JANUARY - 31 DECEMBER 2021
TOGETHER WITH INDEPENDENT AUDITOR'S REPORT

(CONVENIENCE TRANSLATION INTO ENGLISH - THE TURKISH TEXT IS AUTHORITATIVE)



# CONVENIENCE TRANSLATION INTO ENGLISH OF INDEPENDENT AUDITOR'S REPORT ORIGINALLY ISSUED IN TURKISH

# **INDEPENDENT AUDITOR'S REPORT**

To the General Assembly of Pınar Su ve İçecek Sanayi ve Ticaret A.Ş.

# A. Audit of the financial statements

# 1. Our opinion

We have audited the accompanying financial statements of Pınar Su ve İçecek Sanayi ve Ticaret A.Ş. (the "Company") which comprise the statement of financial position as at 31 December 2021, the statement of profit or loss and other comprehensive income, the statement of changes in equity and the statement of cash flows for the year then ended and notes to the financial statements comprising a summary of significant accounting policies.

In our opinion, the financial statements present fairly, in all material respects, the financial position of the Company as at 31 December 2021, and its financial performance and its cash flows for the year then ended in accordance with Turkish Financial Reporting Standards ("TFRS").

# 2. Basis for opinion

Our audit was conducted in accordance with the Standards on Independent Auditing (the "SIA") that are part of Turkish Standards on Auditing issued by the Public Oversight Accounting and Auditing Standards Authority (the "POA"). Our responsibilities under these standards are further described in the "Auditor's Responsibilities for the Audit of the Financial Statements" section of our report. We hereby declare that we are independent of the Company in accordance with the Ethical Rules for Independent Auditors (including Independence Standards) (the "Ethical Rules") and the ethical requirements regarding independent audit in regulations issued by POA that are relevant to our audit of the financial statements. We have also fulfilled our other ethical responsibilities in accordance with the Ethical Rules and regulations. We believe that the audit evidence we have obtained during the independent audit provides a sufficient and appropriate basis for our opinion.

# 3. Key audit matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements of the current period. Key audit matters were addressed in the context of our independent audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.



# **Key Audit Matters**

# How the key audit matter was addressed in the audit

# Recoverability of trade receivables from third parties

As stated in footnote 7 of the accompanying financial statements, short term trade receivables amounting to TRY36 million from non-related parties as of 31 December 2021 are material to the financial statements.

The Company management consider the guarantees received from its customers, past collection performance, credibility of customers, maturity analysis and disputes or claims related to receivables when evaluating recoverability. The determination of doubtful receivables together with the respective provisions includes Company management's estimations and assumptions. On the other hand, those estimates are very sensitive to market conditions.

Because of these reasons, the recoverability of trade receivables was determined to be a key audit matter

The following audit procedures were addressed in our audit work on the recoverability of trade receivables:

- The Company's credit risk management policy, including credit limit and collection management, were understood and assessed.
- Trade receivables from non-related parties were tested on a sample basis by sending confirmation letters.
- The agings of trade receivable balances from nonrelated parties were analysed.
- The subsequent collections were tested on a sample basis.
- The guarantee letters received from customers were tested on a sample basis.
- It was assessed if there is a dispute or litigations regarding collectability of trade receivables from non-related parties and obtained written assessments of legal counsels on outstanding litigations and disputes.
- Based on the meetings held with Company management, the reasonableness of Company management's assumptions and judgements underlying the calculations of impairment of trade receivables were assessed.
- The compliance of the disclosures regarding recoverability of trade receivables from non-related parties in the financial statements with the relevant accounting standards was evaluated.



# **Key Audit Matters**

# How the key audit matter was addressed in the audit

# Fair value determination of land, buildings, land improvements and machinery and equipment

As stated in footnote 2 of the accompanying financial statements, in accordance with the relevant provisions of TAS 16 "Tangible Fixed Assets" standard in its financial statements, the Company includes land, buildings, land improvements and machinery and equipment are carried at their fair values.

As explained in footnote 11 of the accompanying financial statements, as a result of the valuations made by the independent professional valuation firm appointed by the Company management as of 31 December 2021, the total value increase in the carrying values of land, buildings, land improvements and machinery and equipment is TL189,9 million before taxation and as of 31 December 2021, the total carrying value of these assets is TL 462,5 million.

The aforementioned increase has been accounted for in the tangible fixed asset revaluation increases account under shareholders' equity in the accompanying statement of financial position, deducting the deferred tax effect.

As of 31 December 2021, since the total value of land, buildings, land improvements and machinery and equipment has a significant share in the Company's assets and the valuation techniques applied include important estimations and assumptions such as market prices, construction costs per  $\rm m^2$ , condition and location of the relevant asset, the fair value determination of the assets has been considered by us as a key audit matter.

The following audit procedures were addressed in our audit work for the fair value measurement of land, buildings and land improvements, machinery and equipment:

- The competency, capability and objectivity of the independent professional valuers that who were appointed by the Company management were assessed in accordance with relevant audit standards.
- The consistency of the data used by the independent professional valuation agency appointed by the Company management was checked with the Company's records by a sample matching study.
- In order to evaluate the assumptions and methods used by the Company management and the independent professional valuation firm appointed by the Company management, an external expert was included in our audit team to examine the valuation reports selected by sampling in accordance with the provisions of the "ISA 620 Issuance of Expertise Studies" and reviewed by our specialist.
- The compliance of the disclosures of fair value determination of land, buildings, land improvements and machinery and equipment in the financial statements in accordance with the relevant financial reporting standards were evaluated.



# 4. Responsibilities of management and those charged with governance for the financial statements

The Company management is responsible for the preparation and fair presentation of the financial statements in accordance with TFRS, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Company's financial reporting process.

# 5. Auditor's responsibilities for the audit of the financial statements

Responsibilities of independent auditors in an independent audit are as follows:

Our aim is to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an independent auditor's report that includes our opinion. Reasonable assurance expressed as a result of an independent audit conducted in accordance with SIA is a high level of assurance but does not guarantee that a material misstatement will always be detected. Misstatements can arise from fraud or error. Misstatements are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an independent audit conducted in accordance with SIA, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

• Identify and assess the risks of material misstatement in the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.



# 5. Auditor's responsibilities for the audit of the financial statements (Continued)

- Assess the internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the
  audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant
  doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we
  are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such
  disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the
  date of our independent auditor's report. However, future events or conditions may cause the Company to cease to
  continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence. We also communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards actions taken to eliminate threats or safeguards applied.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.



# B. Other responsibilities arising from regulatory requirements

- No matter has come to our attention that is significant according to subparagraph 4 of Article 402 of Turkish Commercial Code ("TCC") No. 6102 and that causes us to believe that the Company's bookkeeping activities concerning the period from 1 January to 31 December 2021 period are not in compliance with the TCC and provisions of the Company's articles of association related to financial reporting.
- 2. In accordance with subparagraph 4 of Article 402 of the TCC, the Board of Directors submitted the necessary explanations to us and provided the documents required within the context of our audit.
- 3. In accordance with subparagraph 4 of Article 398 of the TCC, the auditor's report on the early risk identification system and committee was submitted to the Company's Board of Directors on 1 March 2022.

PwC Bağımsız Denetim ve Serbest Muhasebeci Mali Müşavirlik A.Ş.

ORIGINAL COPY ISSUED AND SIGNED IN TURKISH

Serdar İnanç, SMMM Partner

Istanbul, 1 March 2022

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# PINAR SU VE İÇECEK SANAYİ VE TİCARET A.Ş.

STATEMENTS OF FINANCIAL POSITIONS (BALANCE SHEETS)

AT 31 DECEMBER 2021 AND 2020

(Amounts expressed in Turkish lira ("TRY") unless otherwise indicated.)

	Notes	31 December 2021	31 December 2020
ASSETS			
Current Assets			
Cash and Cash Equivalents	5	24,572,103	6,166,993
Trade Receivables		45,489,103	31,580,330
- Due From Related Parties	6	9,446,760	7,900,482
- Other Trade Receivables	7	36,042,343	23,679,848
Other Receivables		5,667,570	1,885,511
- Due From Related Parties	8	5,667,570	1,885,511
Inventories	9	34,015,370	19,845,290
Prepaid Expenses		931,351	1,890,883
Prepaid Expenses From Third Parties	10	931,351	1,890,883
Other Current Assets		24,594,529	18,429,091
Other Current Assets From Third Parties	18	24,594,529	18,429,091
SUB TOTAL		135,270,026	79,798,098
Non-current assets held for sale	11-a	_	5,933,551
TOTAL CURRENT ASSETS		135,270,026	85,731,649
		, ,	· · ·
Non-Current Assets			
Financial Assets	27	18,602,836	14,867,852
Other Receivables		1,800	1,800
- Due From Non-Related Parties			
Other Receivables		1,800	1,800
Property, Plant and Equipment	11-a	485,218,763	289,645,289
- Lands		30,249,000	18,795,000
- Land Improvements		21,868,000	11,465,000
- Buildings		101,768,000	63,100,017
- Machinery and Equipments		308,687,558	179,048,106
- Furniture and Fixtures		22,295,316	16,803,033
- Construction in Progress		350,889	434,133
Intangible Assets		4,512,493	4,578,720
- Computer Programmes	12	4,512,493	4,578,720
Prepaid Expenses		-	171,135
- Prepaid Expenses			
From Third Parties		-	171,135
Right of Use Assets	11-b	23,324,294	30,283,534
TOTAL NON-CURRENT ASSETS		531,660,186	339,548,330
TOTAL ASSETS		666,930,212	425,279,979

The financial statements at 1 January - 31 December 2021 and for the year then ended have been approved for issue by Board of Directors of Pinar Su ve İçecek Sanayi ve Ticaret A.Ş. on 1 March 2022. The General Assembly and certain regulatory bodies have the authority to make amendments after the publication of statutory financial statements.

# PINAR SU VE İÇECEK SANAYİ VE TİCARET A.Ş.

STATEMENTS OF FINANCIAL POSITIONS (BALANCE SHEETS)

AT 31 DECEMBER 2021 AND 2020

	Notes	31 December 2021	31 December 2020
LIABILITIES			
Current Liabilities			
Short-Term Borrowings		160,677,616	125,797,515
- Short-Term Borrowings to Non-Related Parties		160,677,616	125,797,515
- Bank Loans	14	160,677,616	125,797,515
Short-Term Portion of Long-Term Borrowings		37,160,433	50,925,976
- Long-Term Borrowings to Non-Related Parties		07.440.400	
Short-Term Portion Borrowings	1 /	37,160,433	50,925,976
- Bank Loans	14	29,576,933	43,173,454
- Lease Liabilities Trade Payables	14	7,583,500 101,923,079	7,752,522 53,690,420
- Due to Related Parties	6	3,033,180	2,085,802
- Other Payables to Non-Related Parties	7	98,889,899	51,604,618
Payables Related to Employee Benefits	16	1,649,857	1,322,064
Other Payables	10	20,329,347	21,771,639
- Due to Related Parties	6	436,921	5,644,455
- Other Payables to Non-Related Parties	8	19,892,426	16,127,184
Deferred Income	-	618,188	2,728,757
- Deferred Income from Third Parties	10	618,188	2,728,757
Short-Term Provisions		2,984,116	1,063,786
- Short-Term Provisions for			
Employee Benefits	16	325,943	362,255
- Other Short-Term Provisions	15	2,658,173	701,531
TOTAL CURRENT LIABILITIES		325,342,636	257,300,157
Non-Current Liabilities			
Long-Term Borrowings		50,757,909	55,504,043
- Long-Term Borrowings to Non-Related Parties		50,757,909	55,504,043
- Bank Loans	14	33,164,199	31,743,518
- Lease Liabilities	14	17,593,710	23,760,525
Long-Term Provisions		4,914,748	3,861,670
- Long-Term Provisions for Employee	1 /	/ 01 / 7/0	20/1/70
Termination Benefits Deferred Tax Liabilities	16 25	4,914,748 58,916,339	3,861,670 24,778,549
TOTAL NON-CURRENT LIABILITIES		114,588,996	84,144,262
TOTAL LIABILITIES		439,931,632	341,444,419
EQUITY			
Equity Attributable to Owners of Parent		226,998,580	83,835,560
Share Capital	19	94,762,708	44,762,708
Adjustment to Share Capital	19	11,713,515	11,713,515
Share Premiums		242,785	88,239
- Other accumulated comprehensive income/(loss)		00/00440/	4.5.405.005
that will not be reclassified to profit or loss		296,331,136	147,425,205
- Gains on revaluation and remeasurement	1.1	281,278,798	136,595,126
	11	286,389,964	141,204,973
- Revaluation of property, plant and equipment			
- Actuarial loss arising from defined benefit plans		(5.111.166)	(/, 400 9/.7)
<ul> <li>Actuarial loss arising from defined benefit plans Gains(/Loss) on Remeasuring and/or Reclassification</li> </ul>		(5,111,166)	(4,609,847)
<ul> <li>Actuarial loss arising from defined benefit plans Gains(/Loss) on Remeasuring and/or Reclassification</li> <li>Revaluation or classification earnings</li> </ul>		(5,111,166)	(4,609,847)
<ul> <li>Actuarial loss arising from defined benefit plans Gains(/Loss) on Remeasuring and/or Reclassification</li> <li>Revaluation or classification earnings of assets at fair value through</li> </ul>	27		
<ul> <li>Actuarial loss arising from defined benefit plans Gains(/Loss) on Remeasuring and/or Reclassification</li> <li>Revaluation or classification earnings</li> </ul>	27 19	(5,111,166) 15,052,338 4,180,008	(4,609,847) 10,830,079 4,180,008
<ul> <li>Actuarial loss arising from defined benefit plans Gains(/Loss) on Remeasuring and/or Reclassification</li> <li>Revaluation or classification earnings of assets at fair value through other comprehensive income</li> </ul>		15,052,338	10,830,079
- Actuarial loss arising from defined benefit plans Gains(/Loss) on Remeasuring and/or Reclassification - Revaluation or classification earnings of assets at fair value through other comprehensive income Restricted Reserves - Legal Reserves		15,052,338 4,180,008	10,830,079 4,180,008
- Actuarial loss arising from defined benefit plans     Gains(/Loss) on Remeasuring and/or Reclassification     - Revaluation or classification earnings     of assets at fair value through     other comprehensive income  Restricted Reserves		15,052,338 4,180,008 4,180,008	10,830,079 4,180,008 4,180,008
- Actuarial loss arising from defined benefit plans Gains(/Loss) on Remeasuring and/or Reclassification - Revaluation or classification earnings of assets at fair value through other comprehensive income Restricted Reserves - Legal Reserves Accumulated Losses		15,052,338 4,180,008 4,180,008 (116,448,682)	10,830,079 4,180,008 4,180,008 (84,476,808)

# PINAR SU VE İÇECEK SANAYİ VE TİCARET A.Ş.

STATEMENTS OF INCOME AND OTHER COMPREHENSIVE INCOME FOR THE PERIODS 1 JANUARY - 31 DECEMBER 2021 AND 2020

	Notes	1 January - 31 December 2021	1 January - 31 December 2020
PROFIT (LOSS)			
Revenue	20	323,176,965	219,816,626
Cost of Sales	20	(199,484,201)	(115,113,506)
GROSS PROFIT		123,692,764	104,703,120
General Administrative Expenses	21	(26,507,158)	(23,721,846)
Marketing Expenses	21	(101,859,408)	(73,866,435)
Research and Development Expenses		(655,579)	(639,860)
Other Operating Income	22	13,157,482	6,240,832
Other Operating Expenses	22	(10,011,235)	(11,910,785)
OPERATING PROFIT/(LOSS)		(2,183,134)	805,026
Income from Investment Activities	23	1,286,946	572,225
Expense from Investment Activities	23	(1,309,868)	(93,936)
OPERATING PROFIT/(LOSS)			
BEFORE FINANCIAL EXPENSE		(2,206,056)	1,283,315
Financial Income	24	1,361,844	724,514
Financial Expenses	24	(65,072,265)	(42,519,969)
LOSS BEFORE TAX FROM			
CONTINUING OPERATIONS		(65,916,477)	(40,512,140)
Tax Income of Continuing Operations		2,133,587	654,833
- Deferred Tax Income	25	2,133,587	654,833
LOSS FROM			
CONTINUING OPERATIONS		(63,782,890)	(39,857,307)
LOSS FOR THE PERIOD		(63,782,890)	(39,857,307)
Loss per Share			
Loss Per 1 KR Number of 100 Shares			
From Continuing Operations	26	(1,1139)	(0,8904)
OTHER COMPREHENSIVE INCOME			
Other comprehensive income/expense not to			
be reclassified to profit or loss		193,062,741	89,415,790
Loses on remeasurements of defined benefit plans Gains on revaluation of property, plant and equipment		(626,649) 189,954,405	(2,048,013) 83,533,007
Gains from financial assets at fair value through		167,754,405	03,333,007
other comprehensive income	27	3,734,985	7,930,796
Taxes for Other Comprehensive Expense			
not to be Reclassified to Profit or Loss		(36,271,377)	(17,413,590)
Gains on revaluation of property, plant and equipment, tax effect	25	125,330	409,602
Taxes for Other Comprehensive Income/Expense	25	/07.07/	(4.040.504)
to be Reclassified to Profit or Loss Losses on revaluation of property, plant and equipment, tax effect	25 25	487,274 (36,883,981)	(1,310,591) (16,512,601)
OTHER COMPREHENSIVE INCOME		156,791,364	72,002,200
TOTAL COMPREHENSIVE INCOME/EXPENSE		93,008,474	32,144,893

# PINAR SU VE İÇECEK SANAYİ VE TİCARET A.Ş.

# STATEMENTS OF CHANGES IN EQUITY FOR THE YEARS ENDED AT 31 DECEMBER 2021 AND 2020

					Other comprehensive income/(expense) not to be reclassified to profit or loss	nsive se) iffed s				
	Share Capital	Adjustment to share capital	Share Issue Premiums (Discounts)	Gains (Losses)on Revaluation of Property Plant and Equipments	Loses on Remeasurements of Defined Benefit Plans	Gains from Financial Assests at Fair Value Through Other Comprehensive Income	Restricted Reserves	Accumulated Lossess	Loss for the Period	Total Equity
Prior year 1 January - 31 December 2020 Balances at hadinding	802.277.77	713 713 713	88 20	77 728 001	(2 971 437)	318 600 7	780 008	(55 968 397)	(32 751 8/5)	51 690 667
במימורכי מי מכלווווות	14,702,700	212,217,11	(67,00	100,027,17	(104,111,42)	570,704,4	, ,	(17,500,50)	(25,721,043)	000000
Transfers Total comprehensive income	1 1 1	1 1 1	1 1 1	(3,543,434) 67,020,406	(1,638,410)	6,620,204	1 1 1	(29,208,411)	32,751,845 (39,857,307) (39,857,307)	32,144,893
- Other comprehensive income	1	1		67,020,406	(1,638,410)	6,620,204	1	1		72,002,200
Balances at closing	44,762,708	11,713,515	88,239	141,204,973	(4,609,847)	10,830,079	4,180,008	(84,476,808)	(39,857,307)	83,835,560
Current year 1 January - 31 December 2021										
Balances at beginning	44,762,708	11,713,515	88,239	141,204,973	(4,609,847)	10,830,079	4,180,008	(84,476,808)	(39,857,307)	83,835,560
Transfers Capital increase	50,000,000	1 1	1 1	(7,885,433)	1 1		1 1	(31,971,874)	39,857,307	50,000,000
niclease Due to Share Based Transactions Total comprehensive income	1 1 1	1 1 1	154,546	153,070,424	(501,319)	4,222,259	1 1 1		(63,782,890)	154,546 93,008,474 (43,782,890)
- Other comprehensive income				153,070,424	(501,319)	4,222,259			(0.0,100)	156,791,364
Balances at closing	94,762,708	11,713,515	242,785	286,389,964	(5,111,166)	15,052,338	4,180,008	4,180,008 (116,448,682)	(63,782,890)	226,998,580

The accompanying notes are an integral part of these financial statements.

# PINAR SU VE İÇECEK SANAYİ VE TİCARET A.Ş.

STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED

AT 31 DECEMBER 2021 AND 2020

	Notes	1 January - 31 December 2021	1 January - 31 December 2020
CASH FLOWS FROM OPERATING ACTIVITIES		37,436,454	33,674,350
Loss for the year - Loss from Continuing Operations		(63,782,890) (63,782,890)	(39,857,307) (39,857,307)
Adjustments Related to Reconciliation		88,590,217	62,898,241
Adjustments for depreciation and amortisation expense	11.12	31,338,975	27,121,180
Adjustments for impairment loss - Adjustments for impairement loss of receivables	7	857,778 857,778	483,629 483,629
Adjustments for provisions		3,643,522	766,644
<ul> <li>Adjustments for provisions related with employee benefits</li> <li>Adjustments for (Reversal of) other provisions</li> </ul>	15	1,686,880 1,956,642	871,429 (104,785)
Adjustment for dividend income		(461,241)	(391,590)
Adjustments for interest expense and interest gain - Adjustments for interest income		40,319,230 (1,228,459)	36,538,480 (676,249)
- Adjustments for interest expense		41,547,689	37,214,729
Adjustments for unrealized foreign currency translation differences Adjustments for tax income	25	14,541,377 (2,133,587)	(878,570) (654,833)
Adjustments for losses arised			
from sale of fixed assets - Adjustments for losses arised	23	484,163	(86,699)
from sale of tangible assets		484,163	(86,699)
Changes in working capital		13,889,577	12,834,839
Adjustments related to increase in trade receivables		(13,630,708)	1,486,165
- Increase in trade receivables from related parties - Increase in trade receivables from non-related parties		(410,436) (13,220,272)	1,255,158 231,007
Adjustments for increase in other receivables with operations		(9,947,514)	1,699,395
- Increase in other non-related party receivables related with operations Adjustments for (increase)/decrease in inventories		(9,947,514) (14.170.080)	1,699,395 (2,287,912)
Adjustments for increase/(decrease) in trade payable		48,561,062	4,575,980
- Increase in trade payables to related parties		947,378	(516,528)
- Increase/(decrease) in trade payables to non-related parties Increase in prepaid expenses		47,613,684 1,130,667	5,092,508 249,502
Increase in payables related to employee benefits		327,793	426,202
Adjustments for increase in other operating payables - Increase in other operating payables to non-related parties		3,765,242 3,765,242	4,342,061 4,342,061
(Decrease)/increase in deferred income		(2,110,569)	2,335,248
Adjustments for other (decrease)/increase in working capital - Increase in other payables related with operations		(36,316) (36,316)	8,198 8,198
Cash Flows from Operating Activities		38,696,904	35,875,773
Payments related with provisions for employee benefits		(1,260,450)	(2,201,423)
CASH FLOWS FROM INVESTING ACTIVITIES		(19,991,572)	(5,022,994)
Cash inflows from sales of fixed assets - Cash inflows from sales of tangible assets		1,582,051 1.582,051	1,173,802 1,173,802
Cash outflows due to purchase of fixed assets	44	(23,263,323)	(7,871,778)
<ul> <li>Cash outflows due to purchase of tangible assets</li> <li>Cash outflows due to purchase of intangible assets</li> </ul>	11 12	(22,795,123) (468,200)	(7,214,438) (657,340)
Interest received	22.24	1,228,459	676,249
Cash Outflows Arising from Purchase of Shares or Capital Increase of Associates and/or Joint Ventures	27	_	607.143
Dividend received	23	461,241	391,590
CASH FLOWS FROM FINANCING ACTIVITIES		960,228	(25,782,803)
Cash inflows from financial borrowings		206,662,412	185,107,043
- Cash inflows from loans Cash outflows from financial liabilities		206,662,412 (200,276,733)	185,107,043 (158,155,245)
- Paybacks of borrowings	(200,276,733)	(158,155,245)	(100,100,240)
Capital increase Increase in non-trade payables due to related parties		50,154,546 (5,207,534)	(4,940,590)
Cash outflows from lease liabilities Interest paid		(14,489,972) (35,882,491)	(15,164,523) (32,629,488)
NET DECREASE IN CASH AND CASH EQUIVALENTS		(00,002,471)	(02,027,400)
BEFORE EFFECT OF FOREIGN CURRENCY TRANSLATION DIFFERENCES		18,405,110	2,868,553
NET DECREASE IN CASH AND CASH EQUIVALENTS		18,405,110	2,868,553
CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD	5	6,166,993	3,298,440
CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD	5	24,572,103	6,166,993
		,0,-,100	0,100,770

# PINAR SU VE İÇECEK SANAYİ VE TİCARET A.Ş.

NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD BETWEEN 1 JANUARY - 31 DECEMBER 2021

(Amounts expressed in Turkish lira ("TRY") unless otherwise indicated.)

#### **NOTE 1 - ORGANISATION AND NATURE OF OPERATIONS**

Pinar Su ve İçecek Sanayi ve Ticaret A.Ş. (the "Company") is engaged in the production of bottled water, pet bottle production, carbonated beverage, noncarbonated beverage and fruit beverage under the brand name "Pinar Yaşam Pinarim". The Company's production facilities are located in Aydın, Sakarya and Bursa whereas the Company's headquarter is located in Izmir. The company stopped its production activities at the Akçaağaç Plant in Isparta/Eğirdir in 2020.

Sales and distribution of the Company's products in the domestic market are performed by its own sales departments and its exports are performed by Yaşar Dış Ticaret A.Ş. ("YDT"), which is Yaşar Group company (Note 6).

Shares of the Company have been traded on the Borsa Istanbul ('BIST'). The ultimate shareholder of the Company is Yaşar Holding A.Ş ("Yaşar Holding") with 58.00% of shares of the Company (2020: 58.00%) (Note 19).

The Company is registered in Turkey and the address of the registered head office is as follows:

Kemalpaşa Mah. Kemalpaşa Caddesi No: 262 Bornova/İzmir

The average number of personnel employed during the period at the Company is 385 (31 December 2020: 375).

# **NOTE 2 - BASIS OF PRESENTATION OF FINANCIAL STATEMENTS**

# 2.1 Basis of Presentation

The accompanying financial statements are prepared in accordance with the Communiqué Serial II, No: 14.1, "Principals of Financial Reporting in Capital Markets" published in the Official Gazette numbered 28676 on 13 June 2013. According to the article 5 of the Communiqué, the financial statements are prepared in accordance with Auditing Standards Authority ("POAASA"). TFRS is updated through communiqués in order to be in line with the changes in International Financial Reporting Standards ("IFRS").

The financial statements have been presented in accordance with the "Announcement on TAS Taxonomy" issued by the CMB on 15 April 2019 and the formats specified in the financial statement examples and usage guidelines issued by CMB. The financial statements of the Company are prepared as per the CMB relating to financial statements presentations. Comparative figures are reclassified, where necessary, to conform to changes in the presentation of the current year's financial statements.

The Company maintains its books of accounts and prepares its statutory financial statements in accordance with the Turkish Commercial Code ("TCC"), tax legislation and the Uniform Chart of Accounts issued by the Ministry of Finance and principles issued by CMB. Subsidiaries operating in foreign countries have prepared their financial statements in accordance with the laws and regulations of the countries in which they operate. Other than land, buildings and land improvements, machinery and equipments and financial assets and liabilities carried at their fair values, financial statements are prepared and presented based on historical cost convention and interms of Turkish Lira ("TRY) which is the functional currency of the Company.

# PINAR SU VE İÇECEK SANAYİ VE TİCARET A.Ş.

NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD BETWEEN 1 JANUARY - 31 DECEMBER 2021

(Amounts expressed in Turkish lira ("TRY) unless otherwise indicated.)

# NOTE 2 - BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (Continued)

# 2.2 Amendments in Turkish Financial Reporting Standards

- a) Standards, amendments and interpretations that are issued but not effective as at 31 December 2021:
- Amendments to TFRS 7, TFRS 4 ve TFRS 16 The benchmark interest rate reform Phase 2; effective from Annual periods beginning on or after 1 January 2021. These Phase 2 amendments address issues arising from the implementation of reforms, including replacing a benchmark interest rate with an alternative. Phase 2 changes provide temporary additional ease in applying certain TAS 39 and TFRS 9 hedge accounting requirements to hedging relationships directly affected by the IBOR reform.
- b) New standards, amendments and interpretations issued and effective as of 31 December 2021 have not been presented since they are not relevant to the operations of the Company or have insignificant impact on the financial statements.
- c) Standards, amendments and interpretations that are issued but not effective as at 31 December 2021:

Amendments to TFRS 16 "Leases - Changes to the extension of COVID 19 Lease Concessions' facilitating practice; As of March 2021, this change has been extended until June 2022 and is effective from April 1, 2021. These concessions can take a variety of forms, including suspension or postponement of lease payments. On May 28, 2020, with the amendment to the IFRS 16 Leases standard, the IASB introduced an optional facilitating application for tenants to not evaluate whether the privileges granted due to COVID-19 in lease payments are a change in the lease. Tenants may choose to account for such lease concessions in accordance with the provisions that apply in the absence of a change to the lease. This ease of implementation often causes the lease concession to be accounted for as variable lease payment in periods when an event or condition that triggers a reduction in lease payments occurs.

- Amendment to TAS 1, "Presentation of financial statements" regarding the classification of liabilities; the effective date has been postponed to the annual reporting periods beginning on or after 1 January 2024. effective from Annual periods beginning on or after 1 January 2022. These narrow-scope amendments to TAS 1, "Presentation of financial statements", explain that liabilities are classified as current or non-current, depending on the rights existing at the end of the reporting period. The amendment also clarifies what IAS 1 means to "settle" a liability.
- Narrow amendments in TFRS 3, TAS 16, TAS 37 and some annual improvements in TFRS 1, TFRS 9, TAS 41 and TFRS 16; effective from Annual periods beginning on or after 1 January 2022.
  - **Amendments to TFRS 3 'Business Combinations'**; This amendment updates a reference to the Conceptual Framework for Financial Reporting in TFRS 3 without changing the accounting requirements for business combinations.

# PINAR SU VE İÇECEK SANAYİ VE TİCARET A.Ş.

NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD BETWEEN 1 JANUARY - 31 DECEMBER 2021

(Amounts expressed in Turkish lira ("TRY") unless otherwise indicated.)

# NOTE 2 - BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (Continued)

# 2.2 Amendments in Turkish Financial Reporting Standards

# c) Standards, amendments and interpretations that are issued but not effective as at 31 December 2021: (Continued)

- Amendments to TAS 16 'Tangible fixed assets'; prohibits a company from deducting the income from the sale of
  manufactured products from the amount of the tangible fixed asset until the asset is ready for use. Instead, the
  company will reflect such sales revenue and related cost in profit or loss.
- Amendments to TAS 37, 'Provisions, Contingent Liabilities and Contingent Assets'; this amendment specifies
  what costs a company involves when deciding whether to lose from a contract.

Annual improvements make minor changes to the explanatory examples of TFRS 1, 'First application of International Financial Reporting Standards' TFRS 9 'Financial Instruments', TAS 41' Agricultural Activities' and TFRS 16.

- Narrow changes in TMS 1, Application Statement 2 and TAS 8, effective from Annual periods beginning on or after 1 January 2023. These changes are intended to improve accounting policy disclosures and help financial statement users distinguish between changes in accounting estimates and changes in accounting policies.

TAS 12, Amendment to deferred tax on assets and liabilities arising from a single transaction, effective from Annual periods beginning on or after 1 January 2023. These amendments require deferred tax recognition on transactions that cause equal amounts of taxable and deductible temporary differences when first recognized by companies.

The company will evaluate the effects of the above changes on its operations and apply them as of the effective date. The standards and amendments that were published as of 31 December 2021 but have not come into force yet and are not related to the Company's activities are not given above.

# 2.3 Changes and Errors in Accounting Policies and Estimates

Any change in the accounting policies resulted from the first time adoption of a new IFRS is made either retrospectively or prospectively in accordance with the transition requirements. Changes without any transition requirement, material changes in accounting policies or material errors are corrected, retrospectively by restating the prior period consolidated financial statements. If changes in accounting estimates are related to only one period, they are recognised in the period when changes are applied; if changes in estimates are related to future periods, they are recognized both in the period where the change is applied and future periods prospectively.

# 2.4 Comparative Information

The Company prepared its financial statements on a comparative basis with the preceding financial period, which enables determination of trends in financial position and performance. The Company prepared its balance sheet at 31 December 2021 on a comparative basis with balance sheet at 31 December 2020; and statements of comprehensive income, cash flows and changes in equity for the period of 1 January - 31 December 2021 on a comparative basis with financial statements for the period of 1 January - 31 December 2020

# PINAR SU VE İÇECEK SANAYİ VE TİCARET A.Ş.

NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD BETWEEN 1 JANUARY - 31 DECEMBER 2021

(Amounts expressed in Turkish lira ("TRY) unless otherwise indicated.)

# NOTE 2 - BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (Continued)

# 2.5 Summary of significant accounting policies

The important accounting policies followed in the preparation of the financial statements are summarized below:

#### 2.5.1 IFRS 16 Leases

# The Company - as a lessee

At inception of a contract, the Company assesses whether a contract is, or contains a lease. A contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration. To assess whether a contract conveys the right to control the use of an identified asset, The Company assess whether:

- the contract involved the use of an identified asset this may be specified explicitly or implicitly.
- the asset should be physically distinct or represent substantially all of the capacity of a physically distinct asset. If the supplier has a substantive substitution right, the asset is not identified.
- the Company has the right to obtain substantially all of the economic benefits from the use of an asset throughout the period of use and
- the Company has the right to direct use of the asset. The Company concludes to have the right of use, when it is predetermined how and for what purpose the Company will use the asset. The Company has the right to direct use of asset if either:
  - i. the Company has the right to operate (or to have the right to direct others to operate) the asset over its useful life and the lessor does not have the rights to change the terms to operate or,
  - ii. the Company designed the asset (or the specific features) in a way that predetermines how and for what purpose it is used.

The Company books a right of use and a lease obligation to the financial statements at the date that the lease is commenced.

# Right of use asset

The right of use asset is initially recognized at cost comprising of:

- The amount of the initial measurement of lease liability,
- Any lease payments made at or before the commencement date, less any lease incentives received,
- Any initial direct costs incurred by the lessee and
- Costs incurred by the Company in respect of restoring the underlying asset to the condition required by the terms and conditions of the lease (excluding costs incurred for stock production).

To apply a cost model, the Company measure the right-of-use asset at cost:

- less any accumulated depreciation and any accumulated impairment losses and
- adjusted for any remeasurement of the lease liability.

# PINAR SU VE İÇECEK SANAYİ VE TİCARET A.Ş.

NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD BETWEEN 1 JANUARY - 31 DECEMBER 2021

(Amounts expressed in Turkish lira ("TRY") unless otherwise indicated.)

# NOTE 2 - BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (Continued)

# 2.5 Summary of significant accounting policies (Continued)

#### 2.5.1 IFRS 16 Leases (Continued)

The Company applies IAS 16 "Property, Plant and Equipment" to amortize the right of use asset and to asses for any impairment (Note 11.b).

The Company apply IAS 36 Impairment of Assets to determine whether the right-of-use asset is impaired and to account for any impairment loss identified.

# Lease Liability

At the commencement date, The Company measure the lease liability at the present value of the lease payments that are not paid at that date. The lease payments are discounted using the interest rate implicit in the lease, if that rate can be readily determined. If that rate cannot be readily determined, the Company use the lessee's alternative borrowing rate.

At the commencement date, the lease payments included in the measurement of the lease liability comprise the following payments for the right to use the underlying asset during the lease term that are not paid at the commencement date:

- fixed payments, less any lease incentives receivable,
- variable lease payments that depend on an index or a rate, initially measured using the index or rate as at the commencement date,
- the exercise price of a purchase option if the Company is reasonably certain to exercise that option and
- payments of penalties for terminating the lease, if the lease term reflects the Company exercising an option to terminate

After the commencement date, the Company measure the lease liability by:

- increasing the carrying amount to reflect interest on the lease liability,
- reducing the carrying amount to reflect the lease payments made and
- remeasuring the carrying amount to reflect any reassessment or lease modifications, or to reflect revised in-substance fixed lease payments.

# Extension and early termination options

The lease obligation is determined by considering the extension and early termination options in the contracts. Most of the extension and early termination options included in the contracts consist of options that are jointly applicable by the Company and the lessor. The Company determines the rental period by including the extension and early termination options in the Company's initiative according to the relevant contract and if the options are reasonably accurate, it is included in the rental period. If the conditions change significantly, the assessment is reviewed by the Company. The Company does not have a lease agreement with extension and early termination options.

# PINAR SU VE İÇECEK SANAYİ VE TİCARET A.Ş.

NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD BETWEEN 1 JANUARY - 31 DECEMBER 2021

(Amounts expressed in Turkish lira ("TRY) unless otherwise indicated.)

# NOTE 2 - BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (Continued)

# 2.5 Summary of significant accounting policies (Continued)

#### 2.5.1 IFRS 16 Leases (Continued)

# Facilitating applications

Short-term lease contracts with a lease period of 12 months and less, and contracts for warehouse leases that are determined to be of low value by the Company have been evaluated within the scope of the exemption recognized by IFRS 16 Leases Standard and payments related to these agreements continue to be recognized as expenses. A single discount rate has been applied to a portfolio (such as leases with the remaining lease term similar for a similar asset class in a similar economic environment) of leases with reasonably similar properties.

# Company - as lessor

All of the Company's leases as lessor are operational leases. In operational leases, the leased assets are classified under investment properties in the balance sheet and the rental income obtained is reflected in the income statement in equal amounts during the lease period. The rental income is reflected to the income statement with a linear method throughout the lease period.

# 2.5.2 Revenue Recognition

The Company recognizes revenue when the goods or services is transferred to the customer and when performance obligation is fulfilled. Goods is counted to be transferred when the control belongs to the customer.

The Company recognizes revenue based on the following main principles:

- (a) Identification of customer contracts,
- (b) Identification of performance obligations,
- (c) Determination of transaction price in the contract,
- (d) Allocation of price to performance obligations,
- (e) Recognition of revenue when the performance obligations are fulfilled.

According to this model, the goods or services undertaken in each contract with the customers are evaluated and each commitment to transfer the goods or services is determined as a separate performance obligation. Then, it is determined whether the performance obligations will be fulfilled in time or at a certain time. If the Company transfers the control of a good or service over time and thus fulfills the performance obligations related to the related sales over time, it measures the progress of the fulfillment of the performance obligations and takes the revenue to the financial statements. Revenue related to performance obligations, such as goods or service transfer commitments, is recognized when customers are in control of the goods or services.

# PINAR SU VE İÇECEK SANAYİ VE TİCARET A.Ş.

NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD BETWEEN 1 JANUARY - 31 DECEMBER 2021

(Amounts expressed in Turkish lira ("TRY") unless otherwise indicated.)

# NOTE 2 - BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (Continued)

# 2.5 Summary of significant accounting policies (Continued)

# 2.5.2 Revenue Recognition (Continued)

The Company recognize revenue from its customers only when all of the following criteria are met:

- a) The parties to the contract have approved the contract (in writing, orally or in accordance with other customer business practices) and are committed to perform their respective obligations,
- b) The Company can identify each party's rights regarding the goods or services to be transferred.
- c) The Company can identify the payment terms for the goods or services to be transferred.
- d) The contract has commercial substance,
- e) It is probable that the Company will collect the consideration to which it will be entitled in exchange for the goods or services that will be transferred to the customer. In evaluating whether collectability of an amount of consideration is probable, the Company shall consider only the customer's ability and intention to pay that amount of consideration when it is due.

# Revenue from product sales

The company generates revenue by the production and sales of bottled water stocks, natural and aromatic mineral water, fruity beverages, lemonade. Revenue is recognized when product control is transferred to the customer.

The Company evaluates the transfer of control of the goods or services sold to the customer,

- The Company has a present right to payment for the asset,
- The customer has legal title to the asset,
- The Company has transferred physical possession of the asset,
- Allocation of price to performance obligations,
- Recognition of revenue when the performance obligations are fulfilled.

For each performance obligation, the Company determines whether it has fulfilled its performance obligation at the beginning of the contract or whether the performance obligation fulfilled at a certain point in time. The Company records revenue from product sales in the financial statements following the transfer of control to the customer.

In the event that the Company has the right to collect a price directly corresponding to the value of its customer (from the delivery of products), the Company pays the revenue to the financial statements for the amount that it has the right to invoice.

The Company reflects a return obligation to the financial statements if the company expects to pay back some or all of the amount charged to a customer to this customer. The obligation of return is calculated over the part of the enterprise (or the cost) that is collected by the entity. The obligation to return is updated at the end of each reporting period, taking into account the changes in the conditions.

# PINAR SU VE İÇECEK SANAYİ VE TİCARET A.Ş.

NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD BETWEEN 1 JANUARY - 31 DECEMBER 2021

(Amounts expressed in Turkish lira ("TRY) unless otherwise indicated.)

# NOTE 2 - BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (Continued)

# 2.5 Summary of significant accounting policies (Continued)

#### 2.5.3 Financial assets

# Classification and measurement

The Company classifies its financial assets as financial assets that are accounted for at amortized cost and fair value differences as assets recorded in other comprehensive income. The classification is based on the business model and expected cash flows, which are determined according to the purpose of benefiting from financial assets. The Company makes the classification of its financial assets on the date of purchase.

(a) Financial assets recognized at amortized cost

Financial assets with fixed or determinable payments that are not quoted in an active market and which are not traded in an active market are classified as assets that are accounted at amortized cost value. If the maturities are less than 12 months from the balance sheet date, the current assets are classified as non-current assets if they are longer than 12 months. Assets that are accounted for at amortized cost include "trade receivables, cash and cash equivalents and other receivables" in the statement of financial position.

# **Impairment**

The Company has applied simplified approach and used impairment matrix for the calculation of impairment on its receivables carried at amortized cost, since they do not comprise of any significant finance component. The stage dictates how the Company measures impairment losses and applies the effective interest rate method. A simplified approach is permitted for financial assets that do not have a significant financing component.

(b) Financial assets whose fair value is reflected in other comprehensive income

Assets that management adopts contractual cash flows and/or sales business model are classified as assets that are recognized at fair value. Such assets are classified as non-current assets unless management intends to dispose of the related assets within 12 months after the balance sheet date. The Company makes an invariable choice as investment in equity investments reflected to the other comprehensive income or profit or loss statement of the fair value difference of the investment at initial recognition for investments in equity-based financial assets:

Financial assets at fair value through other comprehensive income include financial investments in the statement of financial position. In the event that the assets recorded in other comprehensive income are sold in the fair value difference, the valuation difference classified in other comprehensive income is classified into prior year loss.

The generally accepted valuation methods used in the calculation of fair value in cases where the assets of which the fair value difference is recorded in other comprehensive income do not have any fair value recorded in the stock exchange, include some assumptions based on the best estimates of the management, and the values that may occur in the event of purchase / sale transactions may differ from these values. (Note 27)

# PINAR SU VE İÇECEK SANAYİ VE TİCARET A.Ş.

NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD BETWEEN 1 JANUARY - 31 DECEMBER 2021

(Amounts expressed in Turkish lira ("TRY") unless otherwise indicated.)

# NOTE 2 - BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (Continued)

# 2.5 Summary of significant accounting policies (Continued)

#### 2.5.4 Inventories

Company's raw materials mainly consist of materials and packaging materials which are used to produce bottled water, finished goods mainly consist of bottled water. Inventories are valued at the lower of cost or net realisable value. Net realisable value is the estimated selling price in the ordinary course of business, less the costs of completion and selling expenses. Cost elements included in inventories comprise all costs of cost of spring water agreements and it's cost of rent agreements, purchase of material and other costs incurred in bringing the inventories to their present location and condition such as labor and appropriate amount of factory overheads (based on normal operating capacities). The cost of inventories is determined on the monhtly weighted average basis (Note 9).

# 2.5.5 Property, plant and equipment

Property, plant and equipment except for land, land improvements and buildings and machinery and equipment are stated at cost less accumulated depreciation. Land, land improvements and buildings and machinery and equipment are reflected in the financial statements at their fair values determined by an independent valuation company as of 31 December 2021 (Note 11). Any accumulated depreciation at the date of revaluation is eliminated against the gross carrying amount of the relevant asset and the net amount is restated to the revalued amount of the asset. Property, plant and equipment except for land, land improvements and buildings and machinery and equipment are carried at cost, less accumulated amortisation and impairment losses.

Increases in the carrying amount arising on the revaluation of land, land improvements and buildings and machinery and equipment are credited to the revaluation reserve in equity, net of applicable deferred income tax. Decreases that offset previous increases of the revalued asset are charged against that reserve; all other decreases are charged to the statement of comprehensive income. Any accumulated depreciation at the date of revaluation is eliminated against the gross carrying amount of the relevant asset and the net amount is restated to the revalued amount of the asset. Each year the difference between depreciation based on the revalued carrying amount of the asset (the depreciation charged to the statement of comprehensive income) and depreciation based on the asset's original cost is transferred from the revaluation reserve to accumulated losses, and the amount transferred is net of any related deferred income tax.

Buildings, machinery and equipment are capitalised and depreciated when they are in the location and condition necessary for it to be capable of operating in the manner intended by the management. It is expected that the residual value of property, plant and equipment except for demijohn and baskets would not be material amounts.

Advances given for tangible assets purchases are followed under prepaid expenses under fixed assets until the related asset is activated. In each reporting period, the scrap value of the tangible fixed assets is reviewed and necessary adjustments are made prospectively.

# PINAR SU VE İÇECEK SANAYİ VE TİCARET A.Ş.

NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD BETWEEN 1 JANUARY - 31 DECEMBER 2021

(Amounts expressed in Turkish lira ("TRY) unless otherwise indicated.)

#### NOTE 2 - BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (Continued)

# 2.5 Summary of significant accounting policies (Continued)

# 2.5.5 Property, plant and equipment (Continued)

Depreciation is provided on the cost or revalued amounts of property, plant and equipment on a straight-line basis less any impairment (Note 11). Land is not depreciated as it is deemed to have an indefinite life. The annual depreciation rates for property, plant and equipment, which are based on the approximate useful lives of such assets, are as follows;

#### Years

Buildings and land improvements25-45 yearsMachinery and equipment5-25 yearsMotor vehicles5 yearsFurniture and fixtures5-10 yearsDemijohn and basket3-4 years

Subsequent costs are included in the asset's carrying value recognised as seperate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Company and the cost of the item can be measured reliably. Property, plant and equipment are reviewed for impairment losses, whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. For the purpose of assessing impairment, property plant and equipment assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash - generating units).

Where the carrying amount of an asset is greater than its recoverable amount, an impairment loss is recognised for the amount by which the carrying amount of the asset exceeds its recoverable amount. If the property, plant and equipment that are impaired are revalued, the impairment is charged to the revaluation reserves for an amount equivalent to the increases included in the revaluation reserve in the preceding periods and the remaining amount is recognised in the statement of comprehensive income. At each balance sheet date, estimated useful lives of property, plant and equipment are reviewed and adjusted if appropriate, prospectively.

# 2.5.6. Intangible assets

Intangible assets have finite useful lives and mainly comprise acquired rights. Intangible assets acquired before 1 January 2005 are carried at cost in the equivalent purchasing power of TRY as at after 1 January 2005 are carried at cost, less accumulated amortisation and impairment losses, if any. They are recorded at acquisition cost and amortised on a straight-line basis over their estimated useful lives for a period of six years from the date of acquisition (Note 12). Costs associated with maintaining computer software programs are recognized as an expense when incurred.

Gain or losses on disposals or on impairments of intangible assets with respect to their amounts are included in the related income and expense accounts. Residual values of intangible assets are deemed as negligible. Intangible assets are reviewed for impairment losses whenever events or changes in circumstances indicate that the carrying amount may not be recoverable.

For the purpose of assessing impairment, intangible assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash-generating units). An impairment loss is recognized for the amount by which the carrying amount of the asset exceeds its recoverable amount, which is the higher of fair value less cost to sell or value in use).

# PINAR SU VE İÇECEK SANAYİ VE TİCARET A.Ş.

NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD BETWEEN 1 JANUARY - 31 DECEMBER 2021

(Amounts expressed in Turkish lira ("TRY") unless otherwise indicated.)

# NOTE 2 - BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (Continued)

# 2.5 Summary of significant accounting policies (Continued)

# 2.5.7 Borrowing and borrowing cost

Borrowings are recognized initially at the proceeds received, net of any transaction costs incurred. In subsequent periods, borrowings are restated at amortized cost using the effective yield method. Any difference between proceeds (net of transaction costs) and the redemption value is recognized in the statement of comprehensive income over the period of the borrowings. Borrowing costs are expensed as incurred (Note 24). If the borrowings mature within 12 months, then they are classified in current liabilities, otherwise they are classified in non-current liabilities (Note 14).

Qualifying assets are described as assets that necessarily take a substantial period of time to get ready for their intended use or sale within a year or more period. General and specific borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use or sale, are added to the cost of those assets, until such time as the assets are substantially ready for their intended use or sale.

# 2.5.8 Foreign currency translations and balances

Transactions in foreign currencies during the year have been translated at the exchange rates prevailing at the dates of the transactions. Monetary assets and liabilities denominated in foreign currencies have been translated into TRY at the exchange rates prevailing at the balance sheet dates. The exchange differences that were recorded are recognised in the statements of income and other comprehensive income as part of the profit for the year.

# 2.5.9 Loss per share

Loss per share disclosed in the statement of income and other comprehensive income are determined by dividing net profit/ (loss) for the year by the weighted average number of shares that have been outstanding during the year concerned (Note 26). Companies can increase their share capital by making a pro-rata distribution of shares ("bonus shares") to existing shareholders from retained earnings. For the purpose of loss per share computations, the weighted average number of shares outstanding during the year has been adjusted in respect of bonus shares issues without a corresponding change in resources, by giving them retroactive effect for the year in which they were issued and for each earlier year. In case of dividend distribution, earnings per share is calculated by dividing net income by the number of shares, rather than dividing by weighted average number of shares outstanding.

# 2.5.10 Subsequent Events

Subsequent events, announcements related to net profit or even declared after other selective financial information has been publicly announced, include all events that take place between the balance sheet date and the date when balance sheet was authorized for issue.

In the case that events require a correction to be made occur subsequent to the balance sheet date, the Company makes the necessary corrections to the financial statements. Moreover, the events that occur subsequent to the balance sheet date and that do not require a correction to be made are disclosed in accompanying notes, where the decisions of the users of financial statements are affected.

# PINAR SU VE İÇECEK SANAYİ VE TİCARET A.Ş.

NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD BETWEEN 1 JANUARY - 31 DECEMBER 2021

(Amounts expressed in Turkish lira ("TRY) unless otherwise indicated.)

#### NOTE 2 - BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (Continued)

# 2.5 Summary of significant accounting policies (Continued)

# 2.5.11 Provisions, contingent assets and contingent liabilities

Possible assets or obligations that arise from past events and whose existence will be confirmed only by the occurrence or non-occurrence of one or more uncertain future events not wholly within the control of the Company are treated as contingent assets or liabilities. The Company does not recognise contingent assets and liabilities. A contingent liability is disclosed, unless the possibility of an outflow of resources embodying economic benefits is remote. A contingent asset is disclosed, where an inflow of economic benefits is probable (Note 15).

Provisions are recognised when the Company has a present legal or constructive obligation as a result of past events; it is more likely than not that an outflow of resources will be required to settle the obligation; and the amount has been reliably estimated. Where there are a number of similar obligations, the likelihood that an outflow will be required in settlement is determined by considering the class of obligations as a whole. A provision is recognised even if the likelihood of an outflow with respect to any one item included in the same class of obligations may be small. Provisions are not recognised for future operating losses.

# 2.5.12 Related parties

For the purpose of these financial statements, shareholders having control, joint control or significant influence over the Company, Yaşar Group companies, key management personnel and board members of the Company or parent Company "Yaşar Holding" and their close family members, together companies controlled, jointly controlled or significantly influenced by them are considered as and referred to as related parties (Note 6).

a) A person or a close member of that person's family is related to a reporting entity if that person:

The person concerned,

- i) has control or joint control over the reporting entity,
- ii) has significant influence over the reporting entity or
- iii) is a member of the key management personnel of the reporting entity or of a parent of the reporting entity.
- b) An entity is related to a reporting entity if any of the following conditions applies:
  - i) The entity and the reporting entity are members of the same group (which means that each parent, subsidiary and fellow subsidiary is related to the others),
  - ii) One entity is an associate or joint venture of the other entity (or an associate or joint venture of a member of a group of which the other entity is a member),
  - iii) Both entities are joint ventures of the same third party,
  - iv) One entity is a joint venture of a third entity and the other entity is an associate of the third entity,
  - v) The entity is a post-employment benefit plan for the benefit of employees of either the reporting entity or an entity related to the reporting entity. If the reporting entity is itself such a plan, the sponsoring employers are also related to the reporting entity,
  - vi) The entity is controlled or jointly controlled by a person identified in (a),
  - vii) A person identified in (a)(i) has significant influence over the entity or is a member of the key management personnel of the entity (or of a parent of the entity). A related party transaction is a transfer of resources, services, or obligations between related parties, regardless of whether a price is charged.

# PINAR SU VE İÇECEK SANAYİ VE TİCARET A.Ş.

NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD BETWEEN 1 JANUARY - 31 DECEMBER 2021

(Amounts expressed in Turkish lira ("TRY") unless otherwise indicated.)

# NOTE 2 - BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (Continued)

# 2.5 Summary of significant accounting policies (Continued)

# 2.5.13 Employee and termination benefits

Provision for termination benefits means present value of estimated total provision of future potential obligations which will arise from the retirement of personnel as per Turkish Labour Law. In line with the social legislation and Turkish Labour Law which are effective in Turkey, the Company is obliged to collectively pay the termination benefits to each personnel who completed their one-year service period at minimum and is laid off because of the reasons other than resigning voluntarily or acting improperly or to those who retire. The provision for termination benefits has been reduced to the net present value of the obligation amounts which will arise in the future due to the retirement of all personnel in line with the actuarial assumptions determined by the Company management and reflected to the financial statements.

#### 2.5.14 Statement of cash flow

In the statement of cash flows, cash flows are classified as operating, investment and financing activities. Cash flows from operating activities are those resulting from the Company's production and sales activities. Cash flows from investment activities indicate cash inflows and outflows resulting from property, plant and equipments and financial investments. Cash flows from financing activities indicate the resources used in financing activities and the repayment of these resources. For the purposes of the statement of cash flows, cash and cash equivalents comprise of cash in hand accounts, bank deposits and short-term, highly liquid investments that are readily convertible to known amounts of cash with maturities equal or less than three months.

# 2.5.15 Share capital and dividends

Ordinary shares are classified as equity. Dividends payable on shares are recognised as an appropriation of the profit in the period in which they are declared. Dividend income is recognized when the Company's right to receive the payment is established.

# 2.5.16 Trade Receivables

Trade receivables that are created by the Company by way of providing goods or services directly to a debtor are carried at amortized cost. Receivables with short-term maturities which have no predefined interest rate are measured at the original invoice amount unless the effect of imputed interest is significant (Note 7).

A doubtful receivable provision for trade receivables is established if there is objective evidence that the Company will not be able to collect all amounts due. The receivables in process of lawsuit or enforcement or in a prior stage, the customer having material financial difficulties, the receivable turning default or the possibility of material and unforeseeable delay in the future collection are included under objective evidences.

# PINAR SU VE İÇECEK SANAYİ VE TİCARET A.Ş.

NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD BETWEEN 1 JANUARY - 31 DECEMBER 2021

(Amounts expressed in Turkish lira ("TRY) unless otherwise indicated.)

# NOTE 2 - BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (Continued)

# 2.5 Summary of significant accounting policies (Continued)

# 2.5.17 Going concern

The company has prepared its financial statements according to the continuity principle of the business. In addition, the Company management has made a detailed assessment regarding the continuity of the Company, as explained below, and has taken some measures regarding the issue.

As of 31 December 2021, the Company's short-term liabilities exceeded its total current assets by TRY 190.1 million, the net loss for the year ended on the same date was TRY 63.8 million, and the accumulated losses were 116.4 million as of the same date. reached the amount of TRY. The Company's shareholders' equity reported on the 31 December 2021 balance sheet is TRY 227 million, and cash flows from operating activities reported as of the same date are TRY 37.4 million.

The COVID-19 epidemic, which affected the whole world, adversely affected the out-of-home consumption channels, which constitute a significant part of the consumption in the beverage industry, and these effects continued in 2021 as well. During this period, the Company focused on direct-to-home sales and retail sales channels in order to compensate for sales losses in the out-of-home consumption channel, where the majority of consumption in the beverage sector is realized. The necessary actions have been taken by the Company management to minimize the possible effects. Pinar Water and Beverage, which continues its activities uninterruptedly by considering the health of its employees, Despite the negative effects of the pandemic, there was no disruption in the supply, production and logistics processes of the Company.

While preparing its financial statements dated 31 December 2021, Pinar Su ve Içecek evaluated the possible effects of the COVID-19 outbreak on the financial statements and reviewed the estimates and assumptions used in the preparation of the financial statements. In this context, the Company has tested possible impairment in the values of financial assets, stocks, tangible fixed assets in its financial statements dated 31 December 2021 and no impairment was detected.

The main measures and regulations that the company management has taken and plans to take in this process are as follows:

- The main objective is to review all operational processes, primarily sales, in line with the objectives of ensuring the sustainable profitability and growth of the company.
- In order to improve the cost and expense structure that directly affects the profitability of the company; While it is aimed to increase the sales scale, it is aimed to manage the variable cost elements by optimizing with the actions to be taken.
- It continues its intensive work on shortening the collection period and managing stock levels at a minimum level for the effective management of working capital.

In addition to these measures, Yaşar Holding, which is the main shareholder of the Company, provides the Company with the necessary resources and support, including capital increase, in order to strengthen the financial structure of the Company, to avoid any difficulties in paying the Company's existing debts and to make payments on time, has committed to be provided.

# PINAR SU VE İÇECEK SANAYİ VE TİCARET A.Ş.

NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD BETWEEN 1 JANUARY - 31 DECEMBER 2021

(Amounts expressed in Turkish lira ("TRY") unless otherwise indicated.)

# NOTE 2 - BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (Continued)

# 2.5 Summary of significant accounting policies (Continued)

# 2.5.17 Going concern (Continued)

The Board of Directors of the Company took a decision on February 3, 2021 to increase the registered capital ceiling from TRY 50,000,000 to TRY 220,000,000, and the approval of the CMB was obtained within the scope of the necessary articles of association amendment process and was approved at the Ordinary General Assembly held on March 25, 2021. At the company's board of directors meeting held on April 29, 2021; Within the scope of Article 6 of the Company's Articles of Association, titled Registered Capital, the issued capital of 44,762,708.45 Turkish Liras within the registered capital ceiling of 220,000,000 Turkish Liras is increased by 111.70% to 94,762,708.45 Turkish Liras by 111.70%, fully paid in cash. Issuance of shares representing TRY as bearer; It was decided not to make any restrictions on the shareholders' right to buy new shares, and to use their right to purchase new shares at nominal value, the relevant prospectus was prepared and an application was made to the Capital Markets Board as of May 31, 2021 for its approval. The relevant application was approved by the CMB on September 30, 2021 and registered on December 1, 2021.

# 2.5.18 Received deposits amounts for demijohn and basket

The Company collects the sales amount of demijohn and basket which is delivered to its distributors. These materials is refundable from the distributors in accordance with the terms of the distribution agreement signed between the Company and its distributors. (Note 8).

# 2.6 Significant accounting assessments, estimates and assumptions

The preparation of the financial statements requires the use of estimates and assumptions that may affect the amounts of assets and liabilities reported as of the balance sheet date, the disclosure of contingent assets and liabilities, and the amounts of income and expenses reported during the accounting period. Although these estimates and assumptions are based on the Company management's best knowledge of the current events and transactions, actual results may differ from the assumptions. The Company's significant accounting assumptions and estimates are:

# a) Revaluation of land, buildings and land improvements, machinery and equipments

The frequency of revaluation studies is determined to ensure that the carried values of the tangible fixed assets and investment properties are not significantly different from their fair values as of the end of the relevant reporting period. The frequency of the revaluation studies depends on the change in the fair value of the tangible assets. In cases where the fair value of a revalued asset is considered to be significantly different from its carrying value, the revaluation study needs to be repeated, and this study is carried out for the entire class of assets with the revaluated asset as of the same date. On the other hand, it is not necessary to repeat the revaluation studies every year for the tangible fixed assets whose fair value changes are insignificant.

In this context, as a result of the evaluations made by the Company management, land and land improvements and buildings and investment properties as of 31 December 2021, property, plant and equipment, on the fair value determined by the valuation studies carried out by an independent professional valuation company. is reflected in the tables.

# PINAR SU VE İÇECEK SANAYİ VE TİCARET A.Ş.

NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD BETWEEN 1 JANUARY - 31 DECEMBER 2021

(Amounts expressed in Turkish lira ("TRY) unless otherwise indicated.)

# NOTE 2 - BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (Continued)

# 2.6 Significant accounting assessments, estimates and assumptions (Continued)

Details of the methods and assumptions used within the scope of the valuation studies performed are as follows.

- In fair value calculations, the most effective and efficient use evaluation was made and the current usage purposes were determined as the most effective and efficient use, and the peer comparison method was used for lands and plots, and the cost approach method was used for underground and surface landscapes and buildings.
- In the peer comparison method, the existing market information was used, the prices were adjusted within the framework of the criteria that may affect the market value, considering the similar real estates that were recently put on the market, and the average m2 sales value for the plots subject to the report was determined. The peers found were compared according to criteria such as location, size, zoning status, physical characteristics, and real estate marketing firms were interviewed for an up-to-date evaluation of the real estate market, and the existing knowledge of an independent professional valuation company was used.
- In the cost approach method, the value of the real estate is determined by adding the investment costs on the land to the land value after amortization (subtracting the depreciation after adding any interest or gain). In the calculation of the land value among the components discussed in the cost approach method, the equivalent comparison method explained above was used.
- Cost approach method was used in valuation of property, plant and equipment. Due to the fact that valuation is an integrated industrial plant valuation as a whole, in the light of market data to the extent that it is applicable in valuation of property, plant and equipment; It was built on active and operational values within the integrated plant and the property, plant and equipment in question were examined on a line basis.

The values that may occur during the realization of purchase/sale transactions may differ from these values.

# b) Trade receivables and impairment

While evaluating the recoverability of trade receivables, the Company management takes into consideration the guarantees received from customers, past collection performances, maturity analysis, disputes or lawsuits regarding receivables. As a result of all these evaluations, the determination of doubtful receivables and the determination of the amount of provisions allocated for these receivables also includes the assumptions and estimates of the management.

# 2.7 Offsetting

All items with significant amounts and nature, even with similar characteristics, are presented separately in the financial statements. Insignificant amounts are grouped and presented by means of items having similar substance and function. When the nature of transactions and events necessitate offsetting, presentation of these transactions and events over their net amounts or recognition of the assets after deducting the related impairment are not considered as a violation of the rule of offsetting. As a result of the transactions in the normal course of business, revenue except for the revenue identified are presented as net if the nature of the transaction or the event qualify for offsetting.

# PINAR SU VE İÇECEK SANAYİ VE TİCARET A.Ş.

NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD BETWEEN 1 JANUARY - 31 DECEMBER 2021

(Amounts expressed in Turkish lira ("TRY") unless otherwise indicated.)

# NOTE 2 - BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (Continued)

# 2.8 TFRS Compliance declaration to resolutions published by POAASA

The Company Management is responsible for the preparation and fair presentation of these financial statements in accordance with the Turkish Financial Reporting Standards published by the POAASA. As Company Management, we declare that the current and previous period financial statements together with the summary of the important accounting policies and notes to the financial statements are prepared and presented in accordance with TFRS published by the POAASA.

# **NOTE 3 - INTERESTS IN OTHER ENTITIES**

Please see Note 27.

#### **NOTE 4 - SEGMENT REPORTING**

Please see 2.3.

# **NOTE 5 - CASH AND CASH EQUIVALENTS**

	31 December 2021	31 December 2020
Cash in hand	40,322	37,429
Banks	16,877,020	1,626,957
- Demand deposits	13,147,020	781,957
- Turkish Lira	5,489,828	781,957
- Foreign Currency	7,657,192	-
- Time deposits	3,730,000	845,000
- Turkish Lira	3,730,000	845,000
Other	7,654,761	4,502,607
	24,572,103	6,166,993

As of 31 December 2021 the company has time deposit less than one week with an 26.00% weighted interest rate in TRY. (2020: 17.54%) Other cash and cash equivalents includes the credit cards slips with an average term of 30 days (2020: 30 days).

Based on the independent data with respect to the credit risk assessment of the banks at which the Company has deposits, the credit quality of banks is sufficient. The fair values of cash and cash equivalents approximate carrying values, including accrued income at the respective balance sheet dates.

# PINAR SU VE İÇECEK SANAYİ VE TİCARET A.Ş.

NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD BETWEEN 1 JANUARY - 31 DECEMBER 2021

(Amounts expressed in Turkish lira ("TRY) unless otherwise indicated.)

# **NOTE 6 - TRANSACTIONS AND BALANCES WITH RELATED PARTIES**

Due from and due to related parties and the transactions with related parties as of and for the years ended 31 December 2021 and 2020 are as follow:

# i) Balances with related parties:

# a) Trade receivables from related parties:

	31 December 2021	31 December 2020
YDT (1)	8,741,896	7,317,194
DYO Boya Fabrikaları Sanayi ve		
Ticaret A.Ş. ("DYO Boya") (1)	294,402	92,717
Çamlı Yem Besicilik Sanayi ve Ticaret A.Ş. ("Çamlı Yem") (1)	42,140	62,275
Other	368,322	428,296
	9,446,760	7,900,482

<sup>(1)</sup> Companies controlled by Yaşar Holding as the main partner.

Due from related party balances are mainly resulted from the sales of bottled water. Sales and distribution of the Company's products in the domestic market are performed by its own sales departments and its exports are performed by YDT, as further explained in Note 1 to the financial statements.

As of 31 December 2021, due from related parties amounting to TRY296,284 (2020: TRY415,528) were overdue for a period of 2 months (2020: 3 months).

Company management believes that no additional credit risk beyond amounts provided for collection losses is inherent in the Company's receivables from related parties.

# b) Trade payables to related parties:

	31 December 2021	31 December 2020
Yaşar Holding (2)	1,216,950	959,332
Desa Elektrik ve Tedarik Toptan Satış ve		
Tic. A.Ş.("Desa Elektrik") (1)	1,097,849	438,163
Yaşar Bilgi İşlem ve Ticaret A.Ş. ("Yaşar Bilgi İşlem") (1)	562,732	462,150
Pinar Foods GmbH ("Pinar Foods") (1)	-	225,198
Other	155,649	959
	3,033,180	2,085,802

<sup>(1)</sup> Companies controlled by Yaşar Holding as the main partner.

As of 31 December 2021 short-term trade payables to related parties mature mainly within a month (2020: 1 month).

<sup>(2)</sup> Main Partner

# PINAR SU VE İÇECEK SANAYİ VE TİCARET A.Ş.

NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD BETWEEN 1 JANUARY - 31 DECEMBER 2021

(Amounts expressed in Turkish lira ("TRY") unless otherwise indicated.)

1,677,867

1,021,152

# NOTE 6 - TRANSACTIONS AND BALANCES WITH RELATED PARTIES (Continued)

# c) Other payables to related parties:

	31 December 2021	31 December 2020
Yaşar Holding (2)	190,746	5,563,523
Other (1)	246,175	80,932
	436,921	5,644,455

<sup>(1)</sup> Companies controlled by Yaşar Holding as the main partner.

As of 31 December 2021, the Company has non-commercial debts to Yaşar Holding and the annual effective interest rate applied to these debts is 19.75 percent weighted interest rate annualy (31 December, 2020: 20.25).

# ii) Transactions with related parties:

# a) Product sales to related parties:

	1 January - 31 December 2021	1 January - 31 December 2020
YDT(1)	31,866,312	33,607,632
Other	3,921,756	2,778,899
	35,788,068	36,386,531
(1) Companies controlled by Yaşar Holding as the main partner.		
Export sales and distribution of the Company's products are perfo	ormed by YDT.	
b) Service sales to related parties:		
YDT(1)	867,852	407,989
Desa Enerji Elektrik Üretim A.Ş. ("Desa Enerji") (1)	505,435	412,757
Other	304,580	200,406

<sup>(1)</sup> Companies controlled by Yaşar Holding as the main partner.

<sup>(2)</sup> Main Partner

## PINAR SU VE İÇECEK SANAYİ VE TİCARET A.Ş.

NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD BETWEEN 1 JANUARY - 31 DECEMBER 2021

(Amounts expressed in Turkish lira ("TRY) unless otherwise indicated.)

## NOTE 6 - TRANSACTIONS AND BALANCES WITH RELATED PARTIES (Continued)

## c) Service purchases from related parties:

	1 January - 31 December 2021	1 January - 31 December 2020
Desa Elektrik (1)	9,425,850	5,594,393
Yaşar Holding (2)	4,727,064	4,105,094
Yaşar Bilgi İşlem (1)	4,182,549	3,760,325
YDT (1)	2,190,918	1,904,137
<u>Other</u>	1,542,058	1,324,225
	22,068,439	16,688,174

<sup>(1)</sup> Companies controlled by Yaşar Holding as the main partner.

Service purchases from Yaşar Holding are mainly related with the consultancy charges. The service purchases from Yaşar Bilgi İşlem are mainly related with information technology service charges, Service purchases from Desa Elektrik are mainly related with electricity consumption charges.

## d) Finance expenses from related parties:

Yaşar Holding (2)	1,839,088	1,945,156
Yaşar Bilgi İşlem (1)	208,623	-
YBP (1)	-	296,170
Other	4,149	149,738

2,051,860	2,391,064

<sup>(1)</sup> Companies controlled by Yaşar Holding as the main partner.

## e) Other income from operations from related parties:

YDT(1)	3,576,034	3,263,949
Other	298,706	170,761

3,874,740 3,434,710

The Company's operating income due from related parties mostly TRY consist of foreign translation gains.

<sup>(2)</sup> Main Partner

<sup>(2)</sup> Main Partner

<sup>(1)</sup> Companies controlled by Yaşar Holding as the main partner.

## PINAR SU VE İÇECEK SANAYİ VE TİCARET A.Ş.

NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD BETWEEN 1 JANUARY - 31 DECEMBER 2021

(Amounts expressed in Turkish lira ("TRY") unless otherwise indicated.)

## NOTE 6 - TRANSACTIONS AND BALANCES WITH RELATED PARTIES (Continued)

	1 January - 31 December 2021	1 January - 31 December 2020
f) Other expense from operations from related parties:		
YDT(1)	573,124	496,702
Yaşar Holding(2)	224,908	166,406
YBP(1)	104,356	135,490
<u>Other</u>	121,647	201,539
	1,024,035	1,000,137

<sup>(1)</sup> Companies controlled by Yaşar Holding as the main partner.

The Company's operating expenses due from related parties mostly consist of foreign translation transactions.

## g) Tangible and intangible asset purchases from related parties:

Yaşar Bilgi İşlem(1)	542,578	591,741
	542,578	591,741

(1) Companies controlled by Yaşar Holding as the main partner.

The intangible asset purchases from Yaşar Bilgi İşlem are mainly related with new software expenditures.

## h) Dividend income:

	461,241	391,590
Desa Enerji(1) (Note 23)	461,241	391,590

<sup>(1)</sup> Companies controlled by Yaşar Holding as the main partner.

<sup>(2)</sup> Main Partner

## PINAR SU VE İÇECEK SANAYİ VE TİCARET A.Ş.

NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD BETWEEN 1 JANUARY - 31 DECEMBER 2021

(Amounts expressed in Turkish lira ("TRY) unless otherwise indicated.)

## NOTE 6 - TRANSACTIONS AND BALANCES WITH RELATED PARTIES (Continued)

#### i) Bails received:

As of 31 December 2021, the Company has guarantees received from related parties amounting to TRY 50,437,011 (December 31, 2020: TRY 63,852,820 and EUR 403,100 equivalent to a total of TRY 67,483,904).

## j) Key management compensation:

Key management includes general manager; directors and members of board of directors. The compensation paid or payable to key management for employee service is shown below:

	1 January - 31 December 2021	1 January - 31 December 2020
Short-term employee benefits	1,912,471	2,311,369
Other long-term benefits	2,617	1,916
	1,915,088	2,313,285

### **NOTE 7 - TRADE RECEIVABLES AND PAYABLES**

	31 December 2021	31 December 2020
a) Short-term trade receivables from non-related parties:		
Customer current accounts	33,426,171	24,850,174
Cheques and notes receivables	7,481,238	2,836,962
	40,907,409	27,687,136
Less: Provision for doubtful receivables	(4,865,066)	(4,007,288)
	36,042,343	23,679,848
The aging of trade receivables as of 31 December 2021 and 2020 are as	s follow:	
Overdue	4,172,129	3,268,091
0 - 30 days	12,435,549	9,486,591
31 - 60 days	11,488,152	8,869,622
61 - 90 days	6,230,630	1,755,220
91 days and over	1,715,883	300,324
	36,042,343	23,679,848

## PINAR SU VE İÇECEK SANAYİ VE TİCARET A.Ş.

NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD BETWEEN 1 JANUARY - 31 DECEMBER 2021

(Amounts expressed in Turkish lira ("TRY") unless otherwise indicated.)

## NOTE 7 - TRADE RECEIVABLES AND PAYABLES (Continued)

The aging of overdue receivables from non-related parties as of 31 December 2021 and 2020 are as follow:

	4,172,129	3,268,091
91 days and over	1,769,446	176,382
0 - 90 days	2,402,683	3,091,709
0 00 days	2 / 02 / 92	2.001.700
	31 December 2021	31 December 2020

As of 31 December 2021, trade receivables of TRY6,827,501 (2020: TRY3,268,091) were past due and the Company holds collateral amounting to TRY1,296,162 (2020: TRY1,245,702).

The aging of provision for doubtful receivables as of 31 December 2021 and 2020 are as follow:

	2021	2020
1 January	(4,007,288)	(3,523,659)
Charged to the statement of comprehensive		
income (Note 22.b)	(908,116)	(522,232)
Collections (Note 22.a)	50,338	38,603
31 December	(4,865,066)	(4,007,288)

Concentrations of credit risk with respect to trade receivables are limited due to the Company's widely dispersed customer base, covering the spectrum of manufacturing and distribution and the variety of available end markets in which they sell. The Company's past experience in collection of accounts receivable falls within the recorded allowances. Due to this fact, management believes that no additional credit risk beyond amounts provided for collection losses is inherent in the Company's trade receivables.

## b) Short-term trade payables due to non-related parties:

	31 December 2021	31 December 2020
Supplier current accounts	98,889,899	51,604,618
	98,889,899	51,604,618

As of 31 December 2021, the average terms of trade payables to unrelated parties are within 2 months (2020: 2 months).

## PINAR SU VE İÇECEK SANAYİ VE TİCARET A.Ş.

NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD BETWEEN 1 JANUARY - 31 DECEMBER 2021

(Amounts expressed in Turkish lira ("TRY) unless otherwise indicated.)

### **NOTE 8 - OTHER RECEIVABLES AND PAYABLES**

## a) Other short - term receivables

a) Other short - term receivables	31 December 2021	31 December 2020
Value added to / "VAT" \ receivebles	/ / 0 / 000	050 52/
Value added tax ("VAT") receivables	4,686,899	858,526
Deposits and guarantees given	924,488	944,138
Other	56,183	82,847
	5,667,570	1,885,511
b) Other payables to non-related parties		
Deposits and guarantees receivable	17,090,729	12,796,202
Taxes and funds payables	2,801,097	3,329,883
<u>Other</u>	600	1,099
	19,892,426	16,127,184

A significant portion of the receivable deposits and guarantees consist of the amounts the Company receives in connection with its contracts with the customers for the water supply operation of the demijohn.

The Company uses certain estimates and assumptions in the calculation of deposit obligations related to demijohn and baskets in accordance with its past experience and data. The extent of the data and analyzes used are; the useful life of polycarbone demijohns defined in related regulations, number of units polycarbone and glass demijohns on the market, past statistical data related to amortization rates, turnover rates, unit deposit prices, residual value of policarbone demijohns.

## **NOTE 9 - INVENTORIES**

	31 December 2021	31 December 2020
Raw materials	19,491,836	8,014,651
Pallete and viols	6,915,113	5,830,014
Finished goods	6,522,054	4,864,049
<u>Other</u>	1,086,367	1,136,576
	34,015,370	19,845,290

Cost of inventories recognized as expense and included in cost of sales amounted to TRY134,344,007 (2020: TRY71,670,838) (Note 17). Raw materials mainly consist of materials and packaging materials which are used to produce bottled water. The other inventory items are valued at their costs and there is no impairment.

## PINAR SU VE İÇECEK SANAYİ VE TİCARET A.Ş.

NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD BETWEEN 1 JANUARY - 31 DECEMBER 2021

(Amounts expressed in Turkish lira ("TRY") unless otherwise indicated.)

## **NOTE 10 - PREPAID EXPENSES AND DEFERRED INCOME**

	31 December 2021	31 December 2020
a) Short-term prepaid expenses		
Prepaid expenses	930,484	1,890,015
Order advances given	867	868
	931,351	1,890,883
b) Long-term prepaid expenses		
Prepaid expenses	-	152,899
Advances given	-	18,236
	-	171,135
c) Deferred income		
Advances received	618,188	2,728,757
	618,188	2,728,757

## PINAR SU VE İÇECEK SANAYİ VE TİCARET A.Ş.

NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD BETWEEN 1 JANUARY - 31 DECEMBER 2021

(Amounts expressed in Turkish lira ("TRY) unless otherwise indicated.)

### **NOTE 11 - PROPERTY, PLANT AND EQUIPMENT**

#### a) Tangible Assets:

Movements of property, plant and equipment between 1 January - 31 December 2021 was as follows:

					Netting of		
					Accumulated		
					Depreciation		
					Before	Revaluation	
	1 January 2021	Additions	Disposals	Transfers (*)	Valuation	Increase	31 December 2021
Cost/Revaluation:							
Land	18,795,000	-	_	385,000	-	11,069,000	30,249,000
Buildings and land improvements	74,565,017	22,000	-	2,557,302	(3,582,664)	50,074,345	123,636,000
Machinery and equipment	179,048,106	10,812,685	(1,530,260)	3,375,442	(11,829,475)	128,811,060	308,687,558
Motor vehicles	131,832	-	-	-	-	-	131,832
Furniture and fixtures	44,645,067	11,609,549	(4,223,194)	49,940	-	-	52,081,362
Construction in progress	434,133	350,889	-	(434,133)	-	-	350,889
	317,619,155	22,795,123	(5,753,454)	5,933,551	(15,412,139)	189,954,405	515,136,641
Accumulated depreciation (-):							
Buildings and land improvements	-	(3,582,664)	_	-	3,582,664	-	-
Machinery and equipment	-	(13,341,034)	1,511,560	-	11,829,474	-	-
Motor vehicles	(131,832)	-	-	-	_	-	(131,832)
Furniture and fixtures	(27,842,034)	(4,119,717)	2,175,705	-	-	-	(29,786,046)
	(27,973,866)	(21,043,415)	3,687,265		15,412,138	-	(29,917,878)
Net book value	289,645,289						485,218,763

<sup>(\*)</sup> TRY 5,993,551 of the transfers is due to the retransfer of non-current assets classified as held for sale to fixed assets accounts due to failure to meet the relevant conditions in TFRS 5 "30.15" Standard..

The Company classifies polycarbonate and glass demijohn together with baskets as tangible assets and their carrying value is TRY19,197,428.

## PINAR SU VE İÇECEK SANAYİ VE TİCARET A.Ş.

NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD BETWEEN 1 JANUARY - 31 DECEMBER 2021

(Amounts expressed in Turkish lira ("TRY") unless otherwise indicated.)

### **NOTE 11 - PROPERTY, PLANT AND EQUIPMENT**

Movements of property, plant and equipment between 1 January - 31 December 2020 was as follows:

					Netting of Accumulated Depreciation Before	Revaluation	
	1 January 2020	Additions	Disposals	Transfers (*)	Valuation	Increase	31 December 2020
Cost/Revaluation:							
Land	17,100,000	140,000	-	(385,000)	-	1,940,000	18,795,000
Buildings and land improvements	71,750,000	172,479	(40,074)	(2,557,302)	(3,244,694)	8,484,608	74,565,017
Machinery and equipment	123,455,110	1,488,290	(2,877,763)	(2,941,309)	(13,184,621)	73,108,399	179,048,106
Motor vehicles	131,832	-	-	-	-	-	131,832
Furniture and fixtures	42,187,736	5,120,442	(2,613,171)	(49,940)	-	-	44,645,067
Construction in progress	140,906	293,227	-	-	-	-	434,133
	254,765,584	7,214,438	(5,531,008)	(5,933,551)	(16,429,315)	83,533,007	317,619,155
Accumulated depreciation (-):							
Buildings and land improvements	-	(3,284,769)	40,075	-	3,244,694	-	-
Machinery and equipment	(8,005,768)	(7,998,155)	2,819,302	-	13,184,621	-	-
Motor vehicles	(131,832)	-	_	-	-	-	(131,832)
Furniture and fixtures	(24,431,339)	(4,995,224)	1,584,529	-	-	-	(27,842,034)
	(32,568,939)	(16,278,148)	4,443,906		16,429,315		(27,973,866)
Net book value	222,196,645						289,645,289

<sup>(\*) 5,993,551</sup> TRY of the transfers have been transferred to fixed assets classified for sale. In accordance with the decision of the Board of Directors of the Company taken on January 15, 2020, the Company has decided to cease the operations of its facility in Isparta Akçaağaç.

The Company classifies polycarbonate and glass demijohn together with baskets as tangible assets and their carrying value is TRY10,138,736.

## PINAR SU VE İÇECEK SANAYİ VE TİCARET A.Ş.

NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD BETWEEN 1 JANUARY - 31 DECEMBER 2021

(Amounts expressed in Turkish lira ("TRY) unless otherwise indicated.)

## NOTE 11 - PROPERTY, PLANT AND EQUIPMENT (Continued)

## b) Right of Use Assets:

	1 January 2021	Additions	Disposals	31 December 2021
Cost:				
Buildings and land improvements	32,104,851	3,283,438	-	35,388,289
Machinery and equipment	1,443,923	-	(1,443,923)	-
Motor vehicles	11,436,578	-	(538,463)	10,898,115
	44,985,352	3,283,438	(1,982,386)	46,286,404
Accumulated depreciation (-):				
Buildings and land improvements	(10,263,674)	(7,176,879)	_	(17,440,553)
Machinery and equipment	(1,443,923)	-	1,443,923	-
Motor vehicles	(2,994,221)	(2,584,254)	56,918	(5,521,557)
	(14,701,818)	(9,761,133)	1,500,841	(22,962,110)
Net book value	30,283,534			23,324,294

## PINAR SU VE İÇECEK SANAYİ VE TİCARET A.Ş.

NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD BETWEEN 1 JANUARY - 31 DECEMBER 2021

(Amounts expressed in Turkish lira ("TRY") unless otherwise indicated.)

### NOTE 11 - PROPERTY, PLANT AND EQUIPMENT (Continued)

## b) Right of Use Assets:

	1 January 2020	Additions	Disposals	31 December 2020
Cost:				
Buildings and land improvements	14,664,629	17,440,222	-	32,104,851
Machinery and equipment	1,678,481	-	(234,558)	1,443,923
Motor vehicles	1,092,934	10,343,644	-	11,436,578
	17,436,044	27,783,866	(234,558)	44,985,352
Accumulated depreciation (-):				
Buildings and land improvements	(3,250,579)	(7,013,095)	-	(10,263,674)
Machinery and equipment	(839,240)	(675,968)	71,285	(1,443,923)
Motor vehicles	(377,989)	(2,616,230)	_	(2,994,219)
	(4,467,808)	(10,305,295)	71,285	(14,701,818)
Net book value	12,968,236			30,283,534

<sup>(\*)</sup> Please see Note 2.5.5

## PINAR SU VE İÇECEK SANAYİ VE TİCARET A.Ş.

NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD BETWEEN 1 JANUARY - 31 DECEMBER 2021

(Amounts expressed in Turkish lira ("TRY) unless otherwise indicated.)

### NOTE 11 - PROPERTY, PLANT AND EQUIPMENT (Continued)

Current year's depreciation and amortisation charges were allocated to cost of production by TRY23,203,849 (31 December 2020: TRY18,236,102) production costs, TRY5,759,865 (31 December 2020: TRY6,420,042) to marketing expenses by (Note 21.b) and TRY2,344,960 (31 December 2020: TRY2,437,576) to general and administrative expenses by (Note 21.a), TRY30,301 (31 December 2020: TRY27,460) and research and developments expenses.

Movements in revaluation reserve related to land, buildings, land improvements, machinery and equipment as of 31 December 2021 and 2020 were as follows:

	2021	2020
1 January	141,204,973	77,728,001
Depreciation on revaluation reserve transferred		
to retained earnings - net	(7,885,433)	(3,553,130)
Increase in revaluation reserve of		
land, land improvements and buildings - net	50,021,556	8,533,687
Increase in revaluation reserve of		
machinery and equipment- net	103,048,868	58,486,719
Disposal from revaluation reserve due to sales of property		
plant and equipment - net	-	9,696
31 December	286,389,964	141,204,973

Cost values and related accumulated depreciation of land and plots, buildings, underground and aboveground layouts and machinery, facilities and devices as of 31 December 2021 and 2020 are as follows:

		Building	
		and land	Machinery and
31 December 2021:	Land	improvements	equipment
Cost	4,264,212	49,678,067	123,624,743
Less: Accumulated depreciation	-	(16,839,069)	(66,468,377)
Net book value	4,264,212	32,838,998	57,156,366
31 December 2020:			
Cost	3,879,212	47,098,765	110,966,901
Less: Accumulated depreciation	-	(14,957,740)	(60,823,021)
Net book value	3,879,212	32,141,025	50,143,880

## PINAR SU VE İÇECEK SANAYİ VE TİCARET A.Ş.

NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD BETWEEN 1 JANUARY - 31 DECEMBER 2021

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### **NOTE 12 - INTANGIBLE ASSETS**

The movements of intangible assets and related accumulated amortisation for the periods 1 January - 31 December 2021 and 2020 were as follow:

	1 January 2021	Additions	31 December 2021
Costs:			
Rights	7,598,793	468,200	8,066,993
Accumulated amortisation	(3,020,073)	(534,427)	(3,554,500)
Net book value	4,578,720		4,512,493
	1 January 2020	Additions	31 December 2020
Costs:			
Rights	6,941,453	657,340	7,598,793
Accumulated amortisation	(2,482,336)	(537,737)	(3,020,073)
Net book value	4,459,117		4,578,720

### **NOTE 13 - GOVERNMENT GRANTS AND INCENTIVES**

In 2013, the company received TRY14,433,546, TRY 8,308,639 received in 2015, TRY28,691,361 received in 2016 and TRY 5,310,000 related to the additional incentive program received in 2018, regarding the manufacturing industry soft drink production, mineral and spring water production support program of the Ministry of Economy in 2013. and, as of 2018, there is a deferred tax asset of TRY 9,498,709. (31 December 2017: TRY 8,436,709) related to the aforementioned incentive. The contribution of the Ministry of Economy to the investment incentive expenditures received by the company is 20% for 2013, 15% for 2015 and 2016, and 20% for 2018 (Note.25).

## **NOTE 14 - BORROWINGS AND BORROWING COSTS**

	31 December 2021	31 December 2020
Short-term loans	160,677,616	125,797,515
Lease liabilities	7,583,500	7,752,522
Short-term portion of long-term loans	29,576,933	43,173,454
Short-Term Borrowings	197,838,049	176,723,491
Long-term loans	33,164,199	31,743,518
Long-term lease borrowings	17,593,710	23,760,525
Long-Term Borrowings	50,757,909	55,504,043
Total Borrowings	248,595,958	232,227,534

## PINAR SU VE İÇECEK SANAYİ VE TİCARET A.Ş.

NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD BETWEEN 1 JANUARY - 31 DECEMBER 2021

(Amounts expressed in Turkish lira ("TRY) unless otherwise indicated.)

## NOTE 14 - BORROWINGS AND BORROWING COSTS (Continued)

Details of bank loans as of 31 December 2021 and 2020 are presented below:

### Effective weighted

	Ellective	weigiiteu				
	average intere	est rate p.a. (%)	Original	currency	TRY eq	uivalent
	31 December 2021	31 December 2020	31 December 2021	31 December 2020	31 December 2021	31 December 2020
Short-term borrowings:						
Borrowings EUR(***)	2.60	-	3,385,024	-	51,160,813	-
Borrowings TRY (*)	18.50	18.61	109,516,803	125,797,515	109,516,803	125,797,515
Short-term portion of						
long term borrowings						
Borrowings TRY (**)	16.43	13.49	29,576,933	43,173,454	29,576,933	43,173,454
Total short-term borrowings					190,254,549	168,970,969
Long-term borrowings:						
Borrowings TRY (**)	17.80	13.33	33,164,199	31,743,518	33,164,199	31,743,518
Total long-term borrowings					33,164,199	31,743,518
Total borrowings					223,418,748	200,714,487

<sup>(\*)</sup> As of 31 December 2021, TRY denominated short-term bank borrowings consist of borrowings with spot loans fixed interest rates of 18.50% p.a. (2020: Interest rates of 18.61% p.a.).

<sup>(\*\*)</sup> As of 31 December 2021, TRY 60,626,015 of TRY loans consist of fixed-rate loans with an annual average interest rate of 17.04%, while the portion of TRY 2,115,117 includes variable-rate loans with an interest rate of 17.76% (2020: TRY 73,425,017 of the loans with an average annual interest rate of 13.35%), TRY 1,491,955 includes floating rate loans with an interest rate of 16.62%).

<sup>(\*\*\*)</sup> As of 31 December 2021, Euro short-term financial debts consist of spot loans with an annual average interest rate of 2.60%.

## PINAR SU VE İÇECEK SANAYİ VE TİCARET A.Ş.

NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD BETWEEN 1 JANUARY - 31 DECEMBER 2021

(Amounts expressed in Turkish lira ("TRY") unless otherwise indicated.)

### NOTE 14 - BORROWINGS AND BORROWING COSTS (Continued)

The redemption schedule of long-term bank borrowings (financial lease excluded) at 31 December 2021 and 2020 are as follows:

	31 December 2021	31 December 2020
2022 year	-	22,193,980
2023 year	30,739,436	9,549,538
<u>2</u> 024 year	2,424,763	
	33,164,199	31,743,518

As of 31 December 2021 and 2020, the carrying amounts of the borrowings with floating and fixed interest rates which were classified in terms of periods remaining to contractual repricing dates are as follows:

	Less than	3 months to	More than	
	3 months	1 year	1 year	Total
31 December 2021:				
Borrowings with variable				
interest rates	703,464	1,411,653	-	2,115,117
Borrowings with fixed interest rates	-	-		221,303,631
	703,464	1,411,653		223,418,748
31 December 2020:				
Borrowings with variable				
interest rates	210,113	683,282	597,970	1,491,365
Borrowings with fixed interest rates	-	-	-	199,223,122
	210,113	683,282	597,970	200,714,487

The carrying amounts and fair values of borrowings are as follows:

	Carrying	g amount	Fair value	
	31 December 2021	31 December 2020	31 December 2021	31December 2020
Bank borrowings	223,418,748	200,714,487	224,056,439	200,281,297

The fair values of bank loans are determined using the discounted cash flow method using effective weighted interest rates of 18.50% and 2.60% (31 December 2020: 18.65% annually for TRY), respectively for TRY and EUR.

## PINAR SU VE İÇECEK SANAYİ VE TİCARET A.Ş.

NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD BETWEEN 1 JANUARY - 31 DECEMBER 2021

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### NOTE 14 - BORROWINGS AND BORROWING COSTS (Continued)

For the period 1 January - 31 December 2021 and 2020 the carrying amount of net borrowings are as follows:

	2021	2020
1 January	226,060,541	197,966,533
Cash inflows from loans	206,662,412	185,107,043
Cash outflows from paybacks of borrowings	(200,276,733)	(158,155,245)
Unrealized exchange rate effect	16,631,538	-
Borrowings from leases	8,154,142	23,760,525
Cash outflows from leases	(14,489,972)	(15,164,523)
Effect of accrual of interest	(312,955)	(4,585,241)
Effect of change in cash and cash equivalents	(18,405,110)	(2,868,551)
31 December	224,023,863	226,060,541

## **NOTE 15 - PROVISIONS, CONTINGENT ASSETS AND LIABILITIES**

	31 December 2021	31 December 2020
a) Other short-term provisions:		
Cost expense provision	1,525,211	-
Provision for premium to customer	300,268	411,131
Provisions for litigation	832,694	275,773
Other	-	14,627
	2,658,173	701,531
b) Guarantees given:		
Letter of guarantee	72,787,939	16,542,862
	72,787,939	16,542,862

As of 31 December 2021, TRY 53,653,050 of the letters of guarantee given to a financial institution in return for the bank loans used, and TRY 13,305,000 are the guarantees given to the tax office based on VAT refunds.

## PINAR SU VE İÇECEK SANAYİ VE TİCARET A.Ş.

NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD BETWEEN 1 JANUARY - 31 DECEMBER 2021

(Amounts expressed in Turkish lira ("TRY") unless otherwise indicated.)

## NOTE 15 - PROVISIONS, CONTINGENT ASSETS AND LIABILITIES (Continued)

The collaterals, pledges and mortgages ("CPM") position of the Company for the years ended 31 December 2021 and 2020 were as follow:

	31 December 2021		31 December 2020		2020	
	Currency	Amount	TRY equivalent	Currency	Amount	TRY equivalent
CPM provided by the Company:						
A. Total amount of CPM given						
on behalf of the Company	TRY	72,787,939	72,787,939	TRY	16,542,862	16,542,862
B. Total amount of CPM given on behalf of						
fully consolidated companies	-	-	-	-	-	-
C. Total amount of CPM given for continuation of						
its economic activities on behalf of third parites	-	-	-	-	-	-
<b>D.</b> Total amout of other CPM	-	-	-	-	-	-
i. Total amount of CPM given on						
behalf of the main shareholder	-	-	-	-	-	-
ii. Total amount of CPM given on behalf						
other group companies which						
are not in scope of B and C	-	-	-	-	-	-
iii. Total amount of CPM given on behalf of						
third parties which are not inscope of C	-	-	-	-	-	-
			72,787,939			16.542.862

The ratio of total amount of other CPM to Equity

## PINAR SU VE İÇECEK SANAYİ VE TİCARET A.Ş.

NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD BETWEEN 1 JANUARY - 31 DECEMBER 2021

(Amounts expressed in Turkish lira ("TRY) unless otherwise indicated.)

### NOTE 15 - PROVISIONS, CONTINGENT ASSETS AND LIABILITIES (Continued)

	31 December 2021	31 December 2020
c) Guarantees received:		
Bails	50,437,011	67,483,904
Letters of guarantee	32,789,646	26,956,317
Mortgages	7,040,800	6,934,174
Guarantee notes	1,559,002	2,719,002
Guarantee cheques	235,000	715,000
Other	10,332,205	8,479,089
	102,393,664	113,287,486

A significant part of the guarantees received consists of the guarantees received from the customers.

Since the guarantees received were used for the loans provided by the Company, their maturities are limited to the terms of the related loans.

## d) Important Cases

Based on the reports prepared as a result of the examination made by the inspectors of the Ministry of Treasury and Finance in terms of corporate tax for 2018, the letter (administrative transaction) established to make a correction of TRY 3,342,433 in the current year loss of the Company transferred to the next year and the tax inspection report based on the letter A lawsuit was filed with the request for suspension and cancellation of their execution. The Izmir 4th Tax Court ruled that the lawsuit was partially accepted and partially rejected, TRY 3,048,270 of which was in favor of the Company. The defendant Administration has applied to the legal remedy of appeal against the accepted part of the said decision, and by the Company based on the rejected parts; İzmir Regional Administrative Court 1st Tax Case Department decided to reject the appeal applications. Based on this decision, an appeal has been made, and the appeal examination is continuing at the Council of State.

The Company filed a lawsuit in İzmir 1st, 2nd, 3rd and 4th Tax Courts against a total tax and penalty of TRY1,235,533 as a result of the examinations carried out by the Ministry of Treasury and Finance examiners for the years 2017 and 2018. As a result of these lawsuits, the disputes were settled by paying TRY 60,798 in accordance with the Law No. 7326 on the Restructuring of Certain Claims and the Amendment of Certain Laws, regarding the taxes and penalties of TRY 1,224,833 in favor and TRY 10,700 in favor of the first instance courts.

## PINAR SU VE İÇECEK SANAYİ VE TİCARET A.Ş.

NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD BETWEEN 1 JANUARY - 31 DECEMBER 2021

(Amounts expressed in Turkish lira ("TRY") unless otherwise indicated.)

### **NOTE 16 - EMPLOYEE BENEFITS**

	31 December 2021	31 December 2020
a) Payables for employee benefits		
Social security premiums	1,306,055	1,057,657
<u>Other</u>	343,802	264,407
	1,649,857	1,322,064
b) Short - term provisions for employee benefits		
Management bonus accrual	220,000	220,000
Seniority incentive bonus	105,943	142,255
	325,943	362,255
c) Long - term provisions for employee benefits		
Provision for employment termination benefits	4,558,784	3,582,072
Seniority incentive bonus	355,964	279,598
	4,914,748	3,861,670

Under Turkish Labour Law, the companies incorporated in Turkey are required to pay termination benefits to each employee who has completed one year of service and whose employment is terminated without due cause, is called up for military service, dies or who retires after completing 25 years of service (20 years for women) and achieves the retirement age (58 for women and 60 for men)

The amount payable consists of one month's salary limited to a maximum of TRY8,284.51 (2020: TRY7,117.17) for each year of service as of 31 December 2021.

The liability is not funded, as there is no funding requirement. The provision has been calculated by estimating the present value of the future probable obligation of the Company arising from the retirement of the employees with certain actuarial assumptions.

The principal assumption is that the maximum liability for each year of service will increase in line with inflation. Thus, the discount rate applied represents the expected real rate after adjusting for the anticipated effects of future inflation. Thus, the discount rate applied represents the expected real rate after adjusting for the anticipated effects of future inflation. The maximum amount of TRY10,848.59 which is effective from 1 January 2022 (1 January 2021: TRY7,638.96) has been taken into consideration in calculating the provision for employment termination benefits of the Company which is calculated once in every six months.

## PINAR SU VE İÇECEK SANAYİ VE TİCARET A.Ş.

NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD BETWEEN 1 JANUARY - 31 DECEMBER 2021

(Amounts expressed in Turkish lira ("TRY) unless otherwise indicated.)

## **NOTE 16 - EMPLOYEE BENEFITS (Continued)**

The following actuarial assumptions were used in the calculation of the total liability:

	31 December 2021	31 December 2020
Discount rate (%)	4.35	4.70
Probability of retirement (%)	94.88	94.39
Movements of the provision for employment termination benefits during	the years are as follows:	
	2021	2020
1 January	3,582,072	2,869,561
Interest costs		
997,409	404,285	
Actuarial loss	626,647	2,048,012
Current service cost	613,106	461,637
Paid during the year (-)	(1,260,450)	(2,201,423)
31 December	4,558,784	3,582,072

The total of interest cost and current service cost amounting to TRY1,610,514 (2020: TRY865,922 were allocated to general administrative expenses for TRY613,106 (31 December 2020: TRY461,637) (Note 21) and to financial expense for TRY997,409 (31 December 2020: TRY404,285) (Note 24).

## **NOTE 17 - EXPENSES BY NATURE**

	1 January - 31 December 2021	1 January - 31 December 2020
Raw material, direct material and finished goods	130,306,023	67.966.484
Transportation and export	42.329.354	27.519.881
Depreciation and amortisation	31,338,974	27,121,179
Personnel	30,897,201	27,168,861
Outsourced services	26,654,616	19,932,541
Advertising	11,790,354	8,542,186
Energy	11,780,755	6,973,897
Repair and Maintenance	7,617,072	4,131,582
Consultancy	5,239,979	4,394,505
Merchandise goods	4,037,984	3,704,354
Communication	572,499	466,667
Other	25,941,535	15,419,510
	328,506,346	213,341,647

## PINAR SU VE İÇECEK SANAYİ VE TİCARET A.Ş.

NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD BETWEEN 1 JANUARY - 31 DECEMBER 2021

(Amounts expressed in Turkish lira ("TRY") unless otherwise indicated.)

### **NOTE 18 - OTHER ASSETS AND LIABILITIES**

Other current asssets	31 December 2021	31 December 2020
VAT receivable	24,574,595	18,374,966
Other	19,934	54,125
	24,594,529	18,429,091

## NOTE 19 - SHARE CAPITAL, RESERVES AND OTHER EQUITY ITEMS

The Company adopted the registered share capital system available to companies registered with the CMB and set a limit on its registered share capital representing registered type shares with a nominal value of Kr1. The Company's historical authorised registered share capital at 31 December 2021 and 2020 is as follows:

	31 December 2021	31 December 2020
Registered share capital (historical values)	220,000,000	50,000,000
Paid-in share capital with nominal value	94,762,708	44,762,708

The compositions of the Company's share capital at 31 December 2021 and 2020 were as follows:

	31 D	31 December 2021		ember 2020
	Share	Share amount	Share	Share amount
Share owners	(%)	(TRY)	(%)	(TRY)
Yaşar Holding	58.00	54,960,344	58.00	25,961,415
Public quotation	32.31	30,620,258	32.31	14,463,977
Pınar Süt	8.77	8,314,576	8.77	3,927,525
YBP	0.80	755,713	0.80	356,973
Hedef Ziraat Tic. ve San. A.Ş.	0.09	83,864	0.09	39,614
YDT	0.03	27,953	0.03	13,204
Total share capital	100.00	94,762,708	100.00	44,762,708
Adjustment to share capital		11,713,515		11,713,515
Total paid in capital		106,476,223		56,476,223

In Turkey, companies may exceed registered share capital nonrecurringly-except for cash injection-through capital increase from internal sources. Registered share capital may not be exceeded through capital increase by cash injection.

## PINAR SU VE İÇECEK SANAYİ VE TİCARET A.Ş.

NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD BETWEEN 1 JANUARY - 31 DECEMBER 2021

(Amounts expressed in Turkish lira ("TRY) unless otherwise indicated.)

### NOTE 19 - SHARE CAPITAL, RESERVES AND OTHER EQUITY ITEMS (Continued)

Inflation adjustment to share capital amounting to TRY11,713,515 (2020: TRY11,713,515) represents the remaining amount after netting-off the accumulated losses of the year 2003 from the difference between restated share capital and historical cost of share capital.

The Company has 9,476,270,800 (2020: 4,476,270,800) units of shares with a face value of Kr1 each as of 31 December 2021.

The Board of Directors of the Company took a decision to increase the registered capital ceiling from TRY 50,000,000 to TRY 220,000,000 on February 3, 2021, and the approval of the CMB was obtained within the scope of the necessary articles of association amendment and was approved at the Ordinary General Assembly held on March 25, 2021. At the company's board of directors meeting held on April 29, 2021; Within the scope of Article 6 of the Company's Articles of Association, titled Registered Capital, the issued capital of 44,762,708.45 Turkish Liras within the registered capital ceiling of 220,000,000 Turkish Liras is increased by 111.70% to 94,762,708.45 Turkish Liras by 111.70%, fully paid in cash. Issuance of shares representing TRY as bearer; It was decided not to make any restrictions on the shareholders' right to buy new shares, and to use their right to purchase new shares at nominal value, the relevant prospectus was prepared and an application was made to the Capital Markets Board as of May 31, 2021 for its approval. The relevant application was approved by the CMB on September 30, 2021 and registered on December 1, 2021.

The Company's authorised registered share capital is composed of registered shares and its shares have been quoted at the BIST. There are no privileges given to specific shareholders. Retained earnings, as per the statutory financial statements, are avantable for distribution, subject to the legal reserve requirement referred to below:

The legal reserves consists of first and second legal reserves appropriated in accordance with the Turkish Commercial Code. The first legal reserve is appropriated out of the statutory profits at the rate of 5%, until the total reserves reaches a maximum of 20% of the company 's share capital. The second legal reserve is the legal reserves can only be used to offset losses and are not available for any other usage unless they exceed 50% of paid in share capital.

The aforementioned reserves were accounted for under "Restricted Reserves" in accordance with CMB Financial Reporting Standards. The restricted reserves of the Company amount to TRY4,180,008 (2020: TRY4,180,008) as of 31 December 2021.

In accordance with related announcements of CMB "Share capital", "Restricted Reserves" and "Share Premium" shall be carried at their statutory amounts. The valuation differences (e.g. the differences raising from inflation adjustments) shall be classified as follows:

- The difference arising from the "Paid-in Capital" shall be classified as the "Inflation Adjustment to Share Capital" if it is not transferred to capital yet,
- The difference due to the "Restricted Reserves" and "Share Premium" shall be classified as "Retained earnings" if the amount has not been utilised in dividend distribution or capital increase yet. Other equity items shall be carried at the amounts calculated based on CMB Financial Reporting Standards.

## PINAR SU VE İÇECEK SANAYİ VE TİCARET A.Ş.

NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD BETWEEN 1 JANUARY - 31 DECEMBER 2021

(Amounts expressed in Turkish lira ("TRY") unless otherwise indicated.)

### NOTE 19 - SHARE CAPITAL, RESERVES AND OTHER EQUITY ITEMS (Continued)

Adjustment to share capital has no other use other than being transferred to share capital.

Quoted companies are subject to dividend requirements regulated by the CMB according to II-19.1 no. has enacted since 1 February 2014. Companies distribute dividends in accordance with their dividend payment policies settled and dividend payment decision taken in general assembly and in conformity with relevant legislations. The communique does not state a minimum dividend rate. Companies distribute dividends in accordance with the method defined in their dividend policy or articles of association. Additional, dividend can be distributed in fixed or variable installments and dividends advances can be paid over the profit on interim financial statements.

In line with Article 27 of the Company's Articles of Association, previous year losses, if any, are deducted from the net period profit and then overall legal reserve and the first dividend are allocated according to the Capital Markets Board legislation. Of the remaining amount, 10% of the portion is allocated in order to be distributed to founder shareholders in proportion with their shares. Of the remaining portion, an amount up to 5% can be set aside as allocation provision for the members of board of directors and for other items which the board of directors will determine and deem necessary in line with the decision made by the General Assembly.

Unless the general reserves that has to be appropriated in accordance with TCC or the dividend to shareholders as determineed in the articles of association or dividend policy are set aside; no decision can be taken to set aside other reserves, to transfer reserves to be subsequent year or to distribute dividens to holders of usufruct right certificates, to board of directors members or to employees; and no dividend can be distributed to those unless the determined dividend to shareholders is paid in cash.

Dividend in public companies, of the date of distribution to all existing shares, regardless of the date of issuance and acquisition of these shares will be distributed equally.

### **NOTE 20 - REVENUE**

NOTE 20 - REVENUE	1 Ianuami	1
	1 January - 31 December 2021	1 January - 31 December 2020
Domestic sales	473,300,887	291,804,723
Export sales	43,771,783	46,342,382
Trade goods sales	6,348,152	5,113,602
Gross sales	523,420,822	343,260,707
Less: Discounts	(197,160,781)	(121,110,639)
Return	(3,083,076)	(2,333,442)
Net sales	323,176,965	219,816,626
Cost of sales	(199,484,201)	(115,113,506)
Gross Profit	123,692,764	104,703,120

## PINAR SU VE İÇECEK SANAYİ VE TİCARET A.Ş.

NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD BETWEEN 1 JANUARY - 31 DECEMBER 2021

(Amounts expressed in Turkish lira ("TRY) unless otherwise indicated.)

## NOTE 21 - GENERAL ADMINISTRATIVE EXPENSES AND MARKETING, SELLING AND DISTRIBUTION EXPENSES

	1 January - 31 December 2021	1 January - 31 December 2020
a) General administrative expenses:		
Outsourced services	8,280,921	7,269,186
Personnel	7,789,924	7,417,588
Consultancy	3,630,086	3,293,504
Depreciation and amortisation	2,344,960	2,437,576
Energy	583,274	367,468
Rent	436,073	102,184
Communication	224,473	170,923
Representation and hospitality	200,879	257,886
Travel	127,581	52,144
Other	2,888,987	2,353,387
	26,507,158	23,721,846
b) Marketing, selling and distribution expenses:		
Transportation and export expenses	42,329,354	27,519,881
Personnel	15,469,158	13,220,799
Advertising	11,790,354	8,542,186
Oursourced services	8,425,779	5,635,386
Amortization and depreciation cost	5,759,865	6,420,042
Rent	2,428,722	1,470,740
Export commission	1,732,709	2,384,120
Consultancy	1,609,893	1,101,002
Repair and Maintenance	1,564,697	1,087,417
Energy	1,444,088	961,169
Other	9,304,789	5,523,693
	101.859.408	73.866.435

## PINAR SU VE İÇECEK SANAYİ VE TİCARET A.Ş.

NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD BETWEEN 1 JANUARY - 31 DECEMBER 2021

(Amounts expressed in Turkish lira ("TRY") unless otherwise indicated.)

### NOTE 22 - OTHER INCOME AND EXPENSES FROM OPERATING ACTIVITIES

## a) Other income from operating activities:

	1 January - 31 December 2021	1 January - 31 December 2020
	0. 2000201	0.1 2000201
Foreign exchange gain arising from commercial activities	10,561,915	4,513,491
Scrap sales income	746,005	409,863
Interest income due to time difference	151,871	166,848
Reversal of provision for impairment of receivables	50,338	38,603
Other	1,647,353	1,112,027
	13,157,482	6,240,832
b) Other expense from operating activities:		
Foreign exchange loss arising from commercial activities	(5,747,878)	(2,816,747)
Provision for doubtful receivables	(908,116)	(522,232)
Fees and aid	(245,487)	(417,454)
Other (*)	(3,109,754)	(8,154,352)
	(10,011,235)	(11,910,785)

<sup>(\*)</sup> Most of the other expenses for the year ended 31 December 2020 are due to the extraordinary expenses incurred due to the damages detected while the distributor is abroad and occurred after delivery, related to the products sold by the Company.

## **NOTE 23 - INCOME AND EXPENSES FROM INVESTMENT ACTIVITIES**

a) Income from investment activities:	1 January - 31 December 2021	1 January - 31 December 2020
Gain on sale of property plant and equipment Dividend income	825,705 461,241	180,635 391,590
	1,286,946	572,225
b) Expense from investment activities:		
Loss on sale of property plant and equipment	(1,309,868)	(93,936)
	(1,309,868)	(93,936)

## PINAR SU VE İÇECEK SANAYİ VE TİCARET A.Ş.

NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD BETWEEN 1 JANUARY - 31 DECEMBER 2021

(Amounts expressed in Turkish lira ("TRY) unless otherwise indicated.)

#### **NOTE 24 - FINANCIAL INCOME AND EXPENSE**

a) Financial Income:		
	1 January -	1 January -
	31 December 2021	31 December 2020
Interest income	1,076,588	509,401
Foreign exchange gain	285,256	215,113
	1,361,844	724,514
b) Financial Expense:		
Interest expense	(41,547,689)	(37,214,729)
Foreign exchange loss	(17,783,468)	(1,379,796)
Bank commissions and overdue charges	(2,049,709)	(2,305,259)
Other	(3,691,399)	(1,620,185)
	(65,072,265)	(42,519,969)

### NOTE 25 - INCOME TAXES (INCLUDING DEFERRED TAX ASSETS AND TAX LIABILITIES)

In Turkey, the corporation tax rate for 2021 is 25% (31 December 2020: 22%). The corporate tax rate is applied to the tax base to be found as a result of the addition of expenses that are not allowed to be deducted in accordance with the tax laws, the exemptions (such as participation earnings exception, investment discount exemption etc.) and discounts (such as R&D discount) in the commercial income of the institutions. No other tax is payable unless profit is distributed (except withholding at the rate of 19.8% (2020: 19.8%) calculated and paid over the amount of the exempted benefit in case there is an investment allowance exempted under Article 61 of the Income Tax Law).

Dividends paid to non-resident corporations, which have a place of business in Turkey, or resident corporations are not subject to withholding tax. Otherwise, dividends paid are subject to withholding tax at the rate of 15% (31 December 2020: 15%,). An increase in capital via issuing bonus shares is not considered profit distribution and thus does not incur withholding tax.

Corporations are required to pay advance corporation tax quarterly at the rate of 25% (2020: 22%) on their corporate income. Advance tax is is declared by 14th (2020: 17th) and payable by the 17th of the second month following each calendar quarter end. Advance tax paid by corporations is credited against the annual corporation tax liability. If, despite offsetting, there remains an amount for advance tax amount paid, it may be refunded or offset against other liabilities to the government.

The law on amending the Tax Procedure Law and the Corporate Tax Law was passed on January 20, 2022, Law No. It has been enacted with the number 7352 and it has been decided that the financial statements will not be subject to inflation adjustment in the 2021 and 2022 accounting periods, including the temporary accounting periods, and in the provisional tax periods of the 2023 accounting period, regardless of whether the conditions for the inflation adjustment within the scope of the Repeated Article 298 are met. In line with the Law No. 7352, the inflation adjustment will be applied to the financial statements as of 31 December 2023 and will be shown in the profit/loss account resulting from the inflation adjustment and will not be taxed.

## PINAR SU VE İÇECEK SANAYİ VE TİCARET A.Ş.

NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD BETWEEN 1 JANUARY - 31 DECEMBER 2021

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### NOTE 25 - INCOME TAXES (INCLUDING DEFERRED TAX ASSETS AND TAX LIABILITIES) (Continued)

In Turkey, there is no procedure for a final and definitive agreement on tax assessments. Companies file their tax returns within the 25th of the fourth month following the close of the financial year to which they relate.

Tax returns are open for five years from the beginning of the year that follows the date of filing during which time the tax authorities have the right to audit tax returns, and the related accounting records on which they are based, and may issue re-assessments based on their findings. Under the Turkish taxation system, tax losses can be carried forward to offset against future taxable income for up to five years. Tax losses cannot be carried back to offset profits from previous periods.

There are many exemptions in Corporate Tax Law regarding corporations. Those related to the Company are explained below:

Dividend gains from shares in capital of another corporation subject to resident taxpaying (except dividends from investment funds participation certificates and investment trusts shares) are exempt from corporate tax.

According to the Law No. 5520 on Corporate Income Tax, 50% of the income derived from the sales of the real estates which are included in the assets of the institutions for at least two full years are exempted from the corporation tax starting from 5 December 2017. In order to benefit exclusively, the earning must be kept in a passive fund account and not withdrawn for 5 years. The sales price must be collected by the end of the second calendar year following the year of sale.

75% of the profits from sale of preferential right certificates and share premiums generated from sale of shares at a price exceeding face values of those shares during incorporations or capital increases of joint stock companies are exempt from corporate tax.

Accordingly, the aforementioned gains/(losses) which have been included in trade profit/(loss) have been taken into consideration in calculation of Company's corporate tax.

Apart from the exemptions mentioned in the preceding paragraphs, the deductions granted in 14th and recurring 8th articles of Corporate Tax Law and 40 th article of the Income Tax Law together with the 10th article of Corporate Tax Law have been taken into consideration in calculation of the Company's corporate tax.

### Transfer Pricing

Corporations should set the prices in accordance with the arm's length principle while entering into transactions regarding the sale or purchase of goods and services with related parties. Under the arm's length principle within the new legislation related parties must set the transfer prices for purchase and sale of goods and services as if they would have been agreed between third parties. Depending on the circumstances, a choice of accepted methods in aforementioned law of arm's length transaction has to be made by corporations for transactions with related parties. Corporations should keep the documentary evidence within the company representing how arm's length price has been determined and the methodology that has been chosen by use of any fiscal records and calculations in case of any request by tax authorities. Besides, corporations must report transactions with related parties in a fiscal period.

## PINAR SU VE İÇECEK SANAYİ VE TİCARET A.Ş.

NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD BETWEEN 1 JANUARY - 31 DECEMBER 2021

(Amounts expressed in Turkish lira ("TRY) unless otherwise indicated.)

### NOTE 25 - INCOME TAXES (INCLUDING DEFERRED TAX ASSETS AND TAX LIABILITIES) (Continued)

If a taxpayer enters into transactions regarding the sale or purchase of goods and services with related parties, where the prices are not set in accordance with the arm's length principle, then related profits are considered to be distributed in a disguised manner through transfer pricing. The profit distributed in a disguised manner through transfer pricing completely or partially, will be assessed as distributed profit share or transferred amount to headquarter for limited taxpayers. After the distributed profit share is considered as net profit share and complemented to gross amount, deemed profit will be subject to corporate tax. Previous taxation processes will be revised accordingly by taxpayer who distributes disguised profit. In order to make adjustments in this respect, the taxes assessed in the name of the company distributing dividends in a disguised manner must be finalised and paid.

Taxes on income for the years 1 January- 31 December 2021 and 2020 are summarised as follow:

	1 January - 31 December 2021	1 January - 31 December 2020
Deferred tax income/(expenses)	2,133,587	654,833
Taxation on income/(expenses)	2,133,587	654,833
Reconciliation of taxation on income is as follows:		
Loss before tax	(65,916,477)	(40,512,140)
Tax calculated at rates applicable to the loss	16,479,119	8,912,671
Tax losses for which no deferred income tax asset was recognized	(11,931,711)	(8,768,608)
Deductable incomes	452,552	426,352
Non-deductable expenses	(2,202,807)	(572,414)
Other	(663,566)	656,832
Total tax income/(expense)	2,133,587	654,833

## **Deferred taxes**

The Company recognises deferred income tax assets and liabilities based upon temporary differences arising between their financial statements as reported under the statutory tax financial statements.

Details of cumulative temporary differences and the resulting deferred income tax assets and liabilities provided as of 31 December 2021 and 2020 were as follows:

## PINAR SU VE İÇECEK SANAYİ VE TİCARET A.Ş.

NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD BETWEEN 1 JANUARY - 31 DECEMBER 2021

(Amounts expressed in Turkish lira ("TRY") unless otherwise indicated.)

## NOTE 25 - INCOME TAXES (INCLUDING DEFERRED TAX ASSETS AND TAX LIABILITIES) (Continued)

	Cumulative temporary differences			ncome tax iabilities)	
	31 December	31 December	31 December	31 December	
	2021	2020	2021	2020	
Revaluation of land, land improvements,					
buildings, machinery and equipment	354,652,858	174,555,247	(68,262,899)	(33,350,276)	
Difference between carrying value (excluding					
revaluation reserve) and tax bases of property,					
plant and equipment and intangible assets	6,933,327	4,941,428	(1,384,788)	(986,408)	
Deduction of investment incentive (*)	(56,743,546)	(56,743,546)	9,498,709	9,498,709	
Provision for employment					
termination benefits	(4,558,784)	(3,124,305)	911,757	624,861	
Difference between carrying value and					
tax bases of available-for-sale investments	10,121,948	6,386,964	(514,550)	(1,001,824)	
Other	(4,177,150)	(2,181,947)	835,430	436,389	
Deferred tax assets			11,245,896	10,559,959	
Deferred tax liabilities			(70,162,237)	(35,338,508)	
Deferred tax assets/(liabilities) - net			(58,916,341)	(24,778,549)	

<sup>(\*)</sup> The contribution of the Ministry of Economy to investment incentives is 20% for 2013, 15% for 2015 and 2016, 20% for 2018, and %22 for 2019 respectively (Note 13).

The movement of deferred tax liabilities - net is as follows:

1 January	(24,778,549)	(8,019,792)
Credited to statement of comprehensive income	2,133,587	654,833
Charged to actuarial loss arising from defined benefit plans	125,330	409,602
Charged to fair value reserve of		
available-for-sale investments	487,274	(1,310,591)
Revaluation of property, plant and equipment	(36,883,981)	(16,512,601)
31 December	(58,916,339)	(24,778,549)

As of 31 December 2021 and 2020, in line with the precautionary principle of accounting, the last usage years of the financial losses that can be deducted for which deferred tax assets are not calculated are as follows:

Expiration years	31 December 2021	31 December 2020
2021	-	14,107,253
2022	8,208,664	8,208,664
2023	15,901,843	16,196,006
2024	26,731,994	26,731,994
2025	34,162,032	34,273,434
2026	47,726,842	<u>-</u>

132,731,375

99,517,351

## PINAR SU VE İÇECEK SANAYİ VE TİCARET A.Ş.

NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD BETWEEN 1 JANUARY - 31 DECEMBER 2021

(Amounts expressed in Turkish lira ("TRY) unless otherwise indicated.)

### **NOTE 26 - LOSS PER SHARE**

Basic loss per share is calculated by dividing the loss attributable to equity holders of the parent company by the weighted average number of ordinary shares in issue during the year excluding ordinary shares purchased and held as treasury shares.

Companies can increase their share capital by making a pro-rata distribution of shares ("bonus shares") to existing shareholders from retained earnings. For the purpose of earning/(loss) per share computations, the weighted average number of shares outstanding during the year has been adjusted in respect of bonus shares issues without a corresponding change in resources, by giving them retroactive effect for the year in which they were issued and for each earlier year.

		1 January - 31 December 2021	1 January - 31 December 2020
Net loss for year	А	(63,782,890)	(39,857,307)
Weighted average number of ordinary shares issued with a nominal value of 1 Kr Loss per 100 shares with a	В	5,726,270,800	4,476,270,800
Kr1 face value	A/B	(1,1139)	(0,8904)

There are no differences between basic and diluted loss per share.

## **NOTE 27 - FINANCIAL INSTRUMENTS**

### Financial assests at fair value through other comprehensive income:

	31 December 2021	31 December 2020
Financial assests at fair value		
through other comprehensive income	18,602,836	14,867,852
	18,602,836	14,867,852

	31 December	31 December 2021		2020
	Carrying amount	Carrying amount Share		Share
(TRY)	(%)	(TRY)	(%)	
Desa Enerji	10,150,638	6.07	6,079,326	6.07
Viking Kağıt	4,378,339	1.69	6,396,924	1.69
YDT	4,073,859	0.93	2,391,602	0.93
	18,602,836		14.867.852	

## PINAR SU VE İÇECEK SANAYİ VE TİCARET A.Ş.

NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD BETWEEN 1 JANUARY - 31 DECEMBER 2021

(Amounts expressed in Turkish lira ("TRY") unless otherwise indicated.)

### **NOTE 27 - FINANCIAL INSTRUMENTS (Continued)**

Viking Kağıt is stated at quoted market prices as it is listed on BIST; YDT and Desa Enerji are stated at their fair values which are determined based on the discounted cash flows by using the market interest rates and the risk premium specific to unlisted companies within the related sectors. As of 31 December 2021, nominal discount and growth rates were used in the fair value calculations.

The discount and growth rates used in discounted cash flow models as at 31 December 2021 and 2020 are as follows:

	Disco	Discount rate		rate
	31 December	31 December	31 December	31 December
	2021	2020	2021	2020
YDT	24.87%	18.76%	1%	1%
Desa Enerji	23.94%	17,92%	2%	2%

The movements of assets with fair value difference recorded in other comprehensive income between 1 January - 31 December are as follows:

	2021	2020
1 January	14,867,852	7,544,201
Fair value (decrease)/ increase		
Viking Kağıt	(2,018,585)	5,067,785
Desa Enerji	4,071,312	1,837,125
YDT	1,682,257	1,025,884
Affiliate capital reduction:		
Desa Enerji	-	(607,143)
31 December	18,602,836	14,867,852
Movements of fair value reserves of available-for-sale investment are as follows:		
	2021	2020
1 January	10,830,079	4,209,875
Increase in fair value	3,734,985	7,930,795
Deferred income tax on fair value reserves of		
available-for-sale investments	487,274	(1,310,591)
31 December	15,052,338	10,830,079

In cases where the financial assets do not have any market value, the generally accepted valuation methods used in calculating the fair value include some assumptions based on the best estimates of the management, and the values that may occur in the event of purchase / sale transactions may differ from these values.

## PINAR SU VE İÇECEK SANAYİ VE TİCARET A.Ş.

NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD BETWEEN 1 JANUARY - 31 DECEMBER 2021

(Amounts expressed in Turkish lira ("TRY) unless otherwise indicated.)

#### NOTE 28 - NATURE AND LEVEL OF RISKS DERIVING FROM FINANCIAL INSTRUMENTS

The Company's activities expose it to a variety of financial risks: market risk (including currency risk, cash flow, fair value interest rate risk), capital risk, credit risk and liquidity risk. The Company's overall risk management program focuses on the unpredictability of financial markets and seeks to minimize potential adverse effects on the financial performance of the Company.

Risk management is carried out by the senior management and finance department of the Company under policies approved by Board of Directors. The Board of Directors provides principles for overall risk management as well as policies covering specific areas, such as foreign exchange risk, interest rate risk and capital risk and closely monitors financial and operational risks.

The financial risk management objectives of the Company are defined as follows;

- Safeguarding the Company's core earnings stream from its major assets through the effective control and management of foreign exchange risk and interest rate risk,
- Effective and efficient usage of credit facilities in both the short and long term through the adoption of reliable liquidity management planning and procedures,
- Effective monitoring and minimizing risks sourced from counterparts.

### a) Credit risk:

Ownership of financial assets involves the risk that counterparties may be unable to meet the terms of their agreements and in turn credit risk arises from cash and cash equivalents, deposits in banks and financial institutions, as well as credit exposures to customers, including outstanding receivables and committed transactions. Risk control assesses the credit quality of the customer, taking into account its financial position, past experience and other factors. These risks are monitored by credit ratings and limiting the aggregate risk to any individual counter party and receiving guarantees when required. The Company's exports are realised by its related party, YDT and the related export receivables are monitored by YDT. The following tables analyse the Company's credit risk as of 31 December 2021 and 2020:

## PINAR SU VE İÇECEK SANAYİ VE TİCARET A.Ş.

NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD BETWEEN 1 JANUARY - 31 DECEMBER 2021

(Amounts expressed in Turkish lira ("TRY") unless otherwise indicated.)

### NOTE 28 - NATURE AND LEVEL OF RISKS DERIVING FROM FINANCIAL INSTRUMENTS (Continued)

31 December 2021:	Receivables					
	Trade Receivables (1)		Other F	Receivables		
	Related	Third	Related	Third	Bank	
	Parties	Parties	Parties	Parties	Deposits	Total
Maximum amount of credit risk exposed as of reporting date						
(A+B+C+D+E) (2)	9,446,760	36,042,343	-	5,667,570	24,531,781	75,688,454
- The part of maximum credit risk covered with guarantees	-	6,827,501	_	-	-	6,827,501
A. Net book value of financial assets not due or not impaired	9,164,169	31,870,214	-	5,667,570	24,531,781	71,233,734
B. Net book value of financial assets whose conditions are						
renegotiated, otherwise will be classified as past due or impaired	-	-	-	-	-	-
C. Net book value of assets past due but not impaired (3)	282,591	4,172,129	-	-	-	4,172,129
- The part covered by guarantees etc	-	1,296,162	-	-	-	1,296,162
D. Net book value of assets impaired	-	-	-	-	-	-
- Past due (gross book value)	-	4,865,066	-	-	-	4,865,066
- Impairment amount (-)	-	(4,865,066)	-	-	-	(4,865,066)
- The part of net value covered with guarantees etc	-	-	-	-	-	-
- Not due (gross book value)	-	-	-	-	-	-
- Impairment amount (-)	-	-	-	-	-	-
- The part of net value covered with guarantees etc	-	-	-	-	-	-
E. Off balance items exposed to credit risk	-	-	-	-	-	-

<sup>(1)</sup> Trade receivables balances mainly resulted from the sale of pet bottled and bottled water.

<sup>(2)</sup> In the determination of related amounts, guarantees received providing increase credit reliability are not take into account.

<sup>(3)</sup> Considering the past experiences and collections subsequent to the balance sheet date, the Company management does not foresee any collection problem for the overdue.

## PINAR SU VE İÇECEK SANAYİ VE TİCARET A.Ş.

NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD BETWEEN 1 JANUARY - 31 DECEMBER 2021

(Amounts expressed in Turkish lira ("TRY) unless otherwise indicated.)

### NOTE 28 - NATURE AND LEVEL OF RISKS DERIVING FROM FINANCIAL INSTRUMENTS (Continued)

31 December 2020:	Receivables					
	Trade Re	ceivables (1)	Other R	eceivables		
	Related	Third	Related	Third	Bank	
	Parties	Parties	Parties	Parties	Deposits	Total
Maximum amount of credit risk exposed as of reporting date						
(A+B+C+D+E) (2)	7,900,482	23,679,848	-	1,885,511	6,129,564	39,595,405
- The part of maximum credit risk covered with guarantees	-	11,851,760	-	-	-	11,851,760
A. Net book value of financial assets not due or not impaired	7,484,954	20,411,757	-	1,885,511	6,129,564	35,911,786
B. Net book value of financial assets whose conditions are						
renegotiated, otherwise will be classified as past due or impaired	-	-	-	-	-	-
C. Net book value of assets past due but not impaired (3)	415,528	3,268,091	-	-	-	3,683,619
- The part covered by guarantees etc	-	1,245,702	-	-	-	1,245,702
D. Net book value of assets impaired	-	-	-	-	-	-
- Past due (gross book value)	-	4,007,288	-	-	-	4,007,288
- Impairment amount (-)	-	(4,007,288)	-	-	-	(4,007,288)
- The part of net value covered with guarantees etc	-	-	-	-	-	-
- Not due (gross book value)	-	-	_	-	-	-
- Impairment amount (-)	-	-	_	-	-	-
- The part of net value covered with guarantees etc	-	-	_	-	-	-
E. Off balance items exposed to credit risk	_	_	_	-	-	-

<sup>(1)</sup> Trade receivables balances mainly resulted from the sale of pet bottled and bottled water.

<sup>(2)</sup> In the determination of related amounts, guarantees received providing increase credit reliability are not take into account.

<sup>(3)</sup> Considering the past experiences and collections subsequent to the balance sheet date, the Company management does not foresee any collection problem for the overdue.

(1,245,702)

3,683,619

# CONVENIENCE TRANSLATION INTO ENGLISH OF FINANCIAL STATEMENTS ORIGINALLY ISSUED IN TURKISH

## PINAR SU VE İÇECEK SANAYİ VE TİCARET A.Ş.

NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD BETWEEN 1 JANUARY - 31 DECEMBER 2021

(Amounts expressed in Turkish lira ("TRY") unless otherwise indicated.)

### NOTE 28 - NATURE AND LEVEL OF RISKS DERIVING FROM FINANCIAL INSTRUMENTS (Continued)

		Receivables		
31 December 2021	Trade Receivables	Other Receivables	Total	
1 - 30 days overdue	1,107,571	-	1,107,571	
1 - 3 months overdue	1,577,703	-	1,577,703	
3 - 12 months overdue	1,769,446	-	1,769,446	
The part covered by guarantees	(1,296,162)	-	(1,296,162)	
	4,454,720	<u>-</u>	4,454,720	
		Receivables		
31 December 2020	Trade Receivables	Other Receivables	Total	
1 - 30 days overdue	3,130,014	-	3,130,014	
1 - 3 months overdue	377,223	-	377,223	
3 - 12 months overdue	176,382	-	176,382	

### b) Liquidity risk:

The part covered by guarantees

Prudent liquidity risk management implies maintaining sufficient cash and cash equivalents, the availability of funding through an adequate amount of committed credit facilities and the ability to close out market positions.

(1,245,702)

3,683,619

The ability to fund the existing and prospective debt requirements is managed by maintaining the availability of fund providers' lines from high quality lenders. In order to maintain liquidity, the Company management closely monitors the collection of trade receivables on time in order to and to prevent any financial burden that may result from late collections and arranges cash and non-cash credit lines with banks for the use of the Company.

The Company's liquidity analysis in respect of categories of financial liabilities as of 31 December 2021 and 2020 are as follows.

## PINAR SU VE İÇECEK SANAYİ VE TİCARET A.Ş.

NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD BETWEEN 1 JANUARY - 31 DECEMBER 2021

(Amounts expressed in Turkish lira ("TRY) unless otherwise indicated.)

### NOTE 28 - NATURE AND LEVEL OF RISKS DERIVING FROM FINANCIAL INSTRUMENTS (Continued)

#### 31 December 2021:

		Total cash			
	Book	outflows per agreement	Less than 3	3 - 12	1 - 5
	value	(=I+II+III)	months (I)	months (II)	months (III)
Contract terms:					
Non-derivative					
financial liabilities					
Bank Borrowings	223,418,748	248,042,064	51,763,999	161,371,680	34,906,385
Trade Payables	101,923,079	101,923,080	95,696,458	6,226,622	-
Other Payables	20,329,347	20,329,347	20,329,347	-	-
Borrowings from leases	25,177,210	36,584,807	3,266,626	9,434,770	23,883,411
	370,848,384	406,879,298	171,056,430	177,033,072	58,789,796
31 December 2020:		Total cash			
		outflows per			
	Book	agreement	Less than 3	3 - 12	1 - 5
	value	(=I+II+III)	months (I)	months (II)	months (III)
Contract terms:					
Non-derivative					
financial liabilities					
Bank Borrowings	200,714,487	218,909,037	83,222,600	101,966,544	33,719,893
Trade Payables	53,690,420	53,690,420	48,921,365	4,769,055	-
Other Payables	21,771,639	21,771,639	21,771,639		-
Borrowings from leases	31,513,047	45,056,636	3,482,749	17,813,362	23,760,525
	307,689,593	339,427,732	157,398,353	124,548,961	57,480,418

## c) Market risk:

## i) Foreign exchange risk

The Company is exposed to foreign exchange risks through the impact of rate changes on translation into TRY of foreign currency denominated assets and liabilities. These risks are monitored by analyses of the foreign currency position. Current risks are discussed by the Audit Committee and Board of Director's meetings regularly and the foreign exchange rates relevant to the foreign currency position of the Company are followed up.

## PINAR SU VE İÇECEK SANAYİ VE TİCARET A.Ş.

NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD BETWEEN 1 JANUARY - 31 DECEMBER 2021

(Amounts expressed in Turkish lira ("TRY") unless otherwise indicated.)

### NOTE 28 - NATURE AND LEVEL OF RISKS DERIVING FROM FINANCIAL INSTRUMENTS (Continued)

	Foreign Currency Position							
		31 Dece	mber 2021				31 Decemb	
	TRY	USD	FUD	Other	TRY	USD	EUR	Other
	Equivalent	020	EUR	TRY Equivalent	Equivalent	020	EUR	TRY Equivalent
1. Trade Receivables	10,959,051	128,184	175,901	6,596,721	17,678,946	121,345	1,326,696	4,837,469
2a. Monetary Financial Assets (Cash, Bank	10,737,031	120,104	173,701	0,370,721	17,070,740	121,545	1,520,070	4,037,407
accounts included)	7,657,192	220,662	107.322	3,096,853	_	_	_	_
2b. Non-Monetary Financial Assets			-	-	_	_	_	_
3. Other	_	_	_	_	552	_	61	_
4. Current Assets (1+2+3)	18,616,244	348,846	283,223	9,693,574	17,679,498	121,345	1,326,757	4,837,469
5. Trade Receivables	_	_	_	_	_	_	_	_
6a. Monetary Financial Assets	_	_	_		_		_	_
6b. Non-Monetary Financial Assets	_	_	_	_	_	_	_	_
7. Other	_	_	_	_	_	_	_	_
8. Non-Current Assets (5+6+7)	-	_	_	-	-	-	_	-
	18.616.244	348.846	283.223	9.693.574	17 /70 /00	121.345	1 22/ 757	4.837.469
9. Total Assets (4+8)	10,010,244	340,040	203,223	7,073,374	17,679,498	121,345	1,326,757	4,037,407
10. Trade Payables	2,383,502	50,870	94.416	277,241	19,207,956	2,017,501	473,008	137,684
11. Financial Liabilities	51,157,242		3,384,781			-	-	-
12a. Monetary Other Liabilities	-	_	-	_	_	_	_	_
12b. Non-Monetary Other Liabilities	-	_	_	_	-	_	_	_
13. Short Term Liabilities (10+11+12)	53,540,744	50,870	3,479,197	277,241	19,207,956	2,017,501	473,008	137,684
14. Trade Payables	_	_	_	_	_	_	_	_
15. Financial Liabilities	_	_	_	_	_	_	_	_
16a. Monetary Other Liabilities	_	_	_	_	_	_	_	_
16b. Non-Monetary Other Liabilities	-	-	-	-	-	_	-	
45 1 7 1: 1:1:1:1: (47 .45 .47)								
17. Long Term Liabilities (14+15+16)				<del>-</del>				<u>-</u>
18. Total Liabilities (13+17)	53,540,744	50,870	3,479,197	277,241	19,207,956	2,017,501	473,008	137,684
19. Net Asset/ (Liability) Position of Off Balance S	ihoot							
Derivative Instruments (19a-19b)	-	_	_	_	_	_	_	_
19a, Amount of Asset Nature Off-Balance Sheet								
Derivative Instruments	_	_	_	_	_	_	_	_
19b. Amount of Liability Nature Off-Balance Shee	t -	_	_	_	_	_	_	_
Derivative Instruments								
20 Net Foreign Asset/								
Liability Position (9+18+19)	(34,924,500)	297,976	(3,195,974)	9,416,333	(1,528,458)	(1,896,156)	853,749	4,699,785
21. Net Foreign Currency Asset/ (Liability) Position	n of							
Monetary Items (UFRS 7.B23)								
(=1+2a+5+6a-10-11-12a-14-15-16a)	(34,924,500)	297,976	(3,195,974)	9,416,333	(1,529,010)	(1,896,156)	853,688	4,699,785
22. Total Fair Value of Financial Instruments Used	d for							
Foreign Currency Hedging					-	-	-	-
23. Export	46,719,833		686,208	28,414,048	46,342,382	858,472	1,536,782	26,197,590
24. Import	17,566,426	1,353,606	-	-	546,195	-	60,635	-

## PINAR SU VE İÇECEK SANAYİ VE TİCARET A.Ş.

NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD BETWEEN 1 JANUARY - 31 DECEMBER 2021

(Amounts expressed in Turkish lira ("TRY) unless otherwise indicated.)

## NOTE 28 -NATURE AND LEVEL OF RISKS DERIVING FROM FINANCIAL INSTRUMENTS (Continued)

31 December 2021	Table of Sensitivity Analysis for Foreign Currency Risk						
	Profi	t/Loss	Equity				
	Appreciation of	Depreciation of	Appreciation of	Depreciation of			
	foreign currency	foreign currency	foreign currency	foreign currency			
Change of USD by 10% against TRY:							
1- Asset/Liability denominated in USD	397,050	(397,050)	397,050	(397,050)			
2- The part of USD risk hedged (-)	-	-	-	-			
3- USD Effect - net (1+2)	397,050	(397,050)	397,050	(397,050)			
Change of EUR by 10% against TRY:							
4- Asset/Liability denominated in EUR	(4,831,134)	4,831,134	(4,831,134)	4,831,134			
5- The part of EUR risk hedged (-)	-	-	-	-			
6- EUR Effect - net (4+5)	(4,831,134)	4,831,134	(4,831,134)	4,831,134			
Change of other currencies by 10% against TRY:							
7- Assets/Liabilities denominated in other foreign currencies	941,633	(941,633)	941,633	(941,633)			
8- The part of other foreign currency risk hedged (-)	-	-	-	-			
9- Other Foreign Currency Effect - net (7+8)	941,633	(941,633)	941,633	(941,633)			
TOTAL (3+6+9)	(3,492,451)	3,492,451	(3,492,451)	3,492,451			

## PINAR SU VE İÇECEK SANAYİ VE TİCARET A.Ş.

NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD BETWEEN 1 JANUARY - 31 DECEMBER 2021

(Amounts expressed in Turkish lira ("TRY") unless otherwise indicated.)

## NOTE 28 - NATURE AND LEVEL OF RISKS DERIVING FROM FINANCIAL INSTRUMENTS (Continued)

31 December 2020	Table of Sensitivity Analysis for Foreign Currency Risk						
	Profit	/Loss	Equity				
	Appreciation of	Depreciation of	Appreciation of	Depreciation of			
	foreign currency	foreign currency	foreign currency	foreign currency			
Change of USD by 10% against TRY:							
1- Asset/Liability denominated in USD	(1,391,873)	1,391,873	(1,391,873)	1,391,873			
2- The part of USD risk hedged (-)	-	-	-	-			
3- USD Effect - net (1+2)	(1,391,873)	1,391,873	(1,391,873)	1,391,873			
Change of EUR by 10% against TRY:							
4- Asset/Liability denominated in EUR	769,049	(769,049)	769,049	(769,049)			
5- The part of EUR risk hedged (-)	-	-	-	-			
6- EUR Effect - net (4+5)	769,049	(769,049)	769,049	(769,049)			
Change of other currencies by 10% against TRY:							
7- Assets/Liabilities denominated in other foreign currencies	469,979	(469,979)	469,979	(469,979)			
8- The part of other foreign currency risk hedged (-)	-	-	-	-			
9- Other Foreign Currency Effect - net (7+8)	469,979	(469,979)	469,979	(469,979)			
TOTAL (3+6+9)	(152,845)	152,845	(152,845)	152,845			

## PINAR SU VE İÇECEK SANAYİ VE TİCARET A.Ş.

NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD BETWEEN 1 JANUARY - 31 DECEMBER 2021

(Amounts expressed in Turkish lira ("TRY) unless otherwise indicated.)

### NOTE 28 - NATURE AND LEVEL OF RISKS DERIVING FROM FINANCIAL INSTRUMENTS (Continued)

## ii) Interest risk

The Company is exposed to interest rate risk through the impact of rate changes on interest bearing assets and liabilities.

	Interest Rate Position Schedule			
	31 December 2021	31 December 2020		
Financial instruments with fixed interest rate				
Financial assets Financial liabilities	75,730,576 368,733,267	39,634,634 306,198,227		
Financial instruments with floating interest rate				
Financial liabilities	2,115,117	1,491,366		

## iii) Price risk

The operational profitability of the Company and the cash flows generated by these operations are affected by the changes in the raw material prices and market competition. These prices are closely followed up by the Company management to reduce the pressure of the costs on selling prices and necessary precautions for cost reductions are taken accordingly. Price risk is monitored by Board of Directors and Audit Committee via regular meetings.

### d) Capital risk management:

The Company's objectives when managing capital are to safeguard the Company's ability to continue as a going concern in order to provide returns for shareholders and benefits for other stakeholders and to maintain an optimal capital structure to reduce the cost of capital.

In order to maintain or adjust the capital structure, the Company may adjust the amount of dividends paid to shareholders, return capital to shareholders, issue new shares or sell assets to reduce debt.

Net debt is calculated by deducting cash and cash equivalents from total debts (including loans as shown in the balance sheet).

	31 December 2021	31 December 2020
Total financial liabilities	248,595,958	232,227,534
Less: Cash and cash equivalents (Note 5)	(24,572,103)	(6,166,993)
Net debt	224,023,855	226,060,541
Total equity	226,998,576	83,835,560
Debt/equity ratio	99%	270%

## PINAR SU VE İÇECEK SANAYİ VE TİCARET A.Ş.

NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD BETWEEN 1 JANUARY - 31 DECEMBER 2021

(Amounts expressed in Turkish lira ("TRY") unless otherwise indicated.)

### NOTE 29 - FINANCIAL INSTRUMENTS (FAIR VALUE AND FINANCIAL RISK MANAGEMENT DISCLOSURES)

Fair value is the amount at which a financial instrument could be exchanged in a current transaction between willing parties, other than in a forced sale or liquidation, and is best evidenced by a quoted market price, if one exists.

The estimated fair values of financial instruments have been determined by the Company using available market information and appropriate valuation methodologies. However, judgment is necessarily required to interpret market data to estimate the fair value. Accordingly, the estimates presented herein are not necessarily indicative of the amounts the Company could realise in a current market exchange.

The following methods and assumptions were used to estimate the fair value of the financial instruments:

#### Financial Assets

The fair values of balances denominated in foreign currencies, which are translated at year-end exchange rates, are considered to approximate to their carrying values. Cash and cash equivalents are carried at their fair values. The fair values of trade receivables and due from related parties, are considered to approximate their respective carrying values due to their short-term nature. Financial investments are shown with their fair values.

### Financial Liabilities

Fair values of bank borrowings are disclosed in Note 14.

Trade payables, payables to related parties and other monetary liabilities are estimated to be presented with their discounted carrying amounts and they are considered to approximate to their fair values and the fair values of balances denominated in foreign currencies, which are translated at year-end exchange rates, are considered to approximate carrying values.

The table below analyses financial instruments carried at fair value, by valuation method. The different levels have been defined as follows:

- Quoted prices (unadjusted) in active markets for identical assets or liabilities (Level 1).
- Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices) (Level 2).
- Inputs for the asset or liability that are not based on observable market data (that is, unobservable inputs) (Level 3).

## PINAR SU VE İÇECEK SANAYİ VE TİCARET A.Ş.

NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD BETWEEN 1 JANUARY - 31 DECEMBER 2021

(Amounts expressed in Turkish lira ("TRY) unless otherwise indicated.)

### NOTE 29 - FINANCIAL INSTRUMENTS (FAIR VALUE AND FINANCIAL RISK MANAGEMENT DISCLOSURES) (Continued)

The following table presents the Company's assets and liabilities that are measured at fair value at 31 December 2021 and 2020:

### 31 December 2021

	Level 1	Level 2	<b>Level 3</b> (*)	Total
Financial investments	4,378,339	-	14,224,497	18,602,836
Total assets	4,378,339	-	14,224,497	18,602,836
31 December 2020				
	Level 1	Level 2	Level 3 (*)	Total
Financial investments	6,396,924	-	8,470,928	14,867,852
Total assets	6,396,924	-	8,470,928	14,867,852

<sup>(\*)</sup>Please see Note 27 for the movement of Level 3 financial instruments.

The non-financial assets of the Company calculated at their fair values as of 31 December 2021 and 2020 are as follows;

## 31 December 2021

31 December 2021				
	Level 1	Level 2	Level 3	Total
Property, Plant and Equipment:				
Land	-	30,249,000	-	30,249,000
Buildings and land improvements	-	123,636,000	-	123,636,000
Machinery and equipment	-	308,687,558		308,687,558
Total assets	_	462,572,558	-	462,572,558
31 December 2020				
	Level 1	Level 2	Level 3	Total
Property, Plant and Equipment:				
Land	-	18,795,000	-	18,795,000
Buildings and land improvements	-	74,565,017	-	74,565,017
Machinery and equipment	-	179,048,106	-	179,048,106
Total assets	-	272,408,123	-	272,408,123

## PINAR SU VE İÇECEK SANAYİ VE TİCARET A.Ş.

NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD BETWEEN 1 JANUARY - 31 DECEMBER 2021

(Amounts expressed in Turkish lira ("TRY") unless otherwise indicated.)

### NOTE 30 - FEES FOR SERVICES RECEIVED FROM INDEPENDENT AUDITORS

The explanation regarding the fees for the services rendered by the independent audit firms, which was prepared pursuant to the KGK's Board Decision published in the Official Gazette on March 30, 2021, and the preparation principles of which were based on the letter of the KGK dated August 19, 2021 are as follows:

	2021	2020(*)
Independent audit fees for the reporting period	93,500	67,500
	93,500	67,500

## **NOTE 31 - SUBSEQUENT EVENTS**

Application of inflation accounting

The law on amending the Tax Procedure Law and the Corporate Tax Law was enacted on January 20, 2022, with Law No. It has been enacted with the number 7352 and it has been decided that the financial statements will not be subject to inflation adjustment in the 2021 and 2022 accounting periods, including the temporary accounting periods, and in the provisional tax periods of the 2023 accounting period, regardless of whether the conditions for the inflation adjustment within the scope of the Repeated Article 298 are met. On January 20, 2022, POA made a statement titled "Implementation of Financial Reporting in Hyperinflationary Economies" within the scope of TFRS, and it was stated that there was no need to make any adjustments in the financial statements for 2021 within the scope of TAS 29 "Financial Reporting in Hyperinflationary Economies".

## INFORMATION FOR INVESTORS

#### **Stock Market**

The shares of Pınar Su ve İçecek Sanayi ve Ticaret A.Ş. are traded on the Borsa Istanbul Primary Market under the symbol PINSU.

Public Offering Date: 28.08.1987 (first transaction date)

### **Ordinary General Meeting**

In line with the decision taken by the Board of Directors of Pınar Su ve İçecek Sanayi ve Ticaret A.Ş., the Ordinary General Assembly meeting of the Company will be held on 29 March 2022, Tuesday, at 10:00 at the Altın Yunus Çeşme Turistik Tesisler in Altın Yunus Mah. 3215 Sok. No:38 Çeşme/Izmir.

## **Dividend Distribution Policy**

The Dividend Distribution Policy for 2013 and subsequent years prepared in line with the Capital Market Legislation of Pınar Su ve İçecek Sanayi ve Ticaret A.Ş. was submitted for the approval of the 2013 Ordinary General Assembly and disclosed to the public, and this information is available on the corporate website (www.pinar.com.tr) on the investor relations page both in Turkish and English.

At the Board of Directors Meeting of our company dated 01.03.2021, it was decided to submit for the approval of the Ordinary General Assembly the decision not to distribute dividends due to the fact that the activities of 2020 have resulted in a loss.

### **Investor Relations**

Pınar Su ve İçecek Sanayi ve Ticaret A.Ş. Investor Relations Department Kemalpaşa Mah. Kemalpaşa Cad. No.262 Bornova - Izmir Phone: (232) 436 52 50 and (232) 495 00 00 Fax: (232) 484 17 89

 $\hbox{E-mail: investorrelations@pinarsu.com.} tr$ 

To access Pinar Su investor relations website:



## Performance of Pinar Su ve İçecek Stock (Compared to BIST-ALL Index and BIST-FOOD Index)

